



Army Institute Of Technology (AIT), Dighi Camp, Pune - 15.

Director : 7249250115, Joint Director : 7249250117, Principal : 7249250186

Exch : 7249250183, 7249250184, 7249250185

Website : www.aitpune.com Email : ait@aitpune.edu.in

Recognised by AICTE and DTE Maharashtra and affiliated to Savitribai Phule Pune University

ALUMNI CONTRIBUTION THROUGH SUPPORT SERVICES: 2020-21

<u>Sr No.</u>	<u>Activities</u>	<u>No. of Students</u>	<u>Page Nos</u>
01	Sessions/ interaction with students	600	2-47
02	Alumni support in campus recruitment	23	48-49
03	Support in E-Cell	360	50-58



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SESSIONS/ INTERACTIONS WITH STUDENTS BY ALUMNI: 2020-21

<u>Sr No</u>	<u>Date</u>	<u>Topic</u>	<u>Speaker (AIT Alumni)</u>	<u>Students Participated</u>
1	09 Jun 20	Webinar on Technical Interview of top industries	Mr Jitendra Sangar, Alumnus	BEs
2	10 Jun 20	Leetcode Problems (Coding problems and interview tips)	Mr Jitendra Sangar, Alumnus	BEs
3	02 Jul 20	Aptitude Training (Time & Work, Interest, Puzzles)	Mr Vineet Satpute, Alumnus	BEs
4	09 Jul 20	Aptitude Training (Profit, Loss, Numbers)	Mr Vineet Satpute, Alumnus	BEs
5	16 Jul 20	Aptitude Training (Time, Speed & Distance)	Mr Vineet Satpute, Alumnus	BEs
6	14 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
7	18 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
8	20 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
9	21 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
10	25 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
11	27 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
12	29 Jan 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
13	01 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
14	03 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
15	05 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
16	08 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
17	10 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
18	12 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs



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<u>Sr No</u>	<u>Date</u>	<u>Topic</u>	<u>Speaker (AIT Alumni)</u>	<u>Students Participated</u>
19	15 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
20	17 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
21	19 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
22	22 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
23	24 Feb 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
24	01 Mar 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
25	03 Mar 21	Aptitude Training	Mr Vineet Satpute, VINCORE, 2014 Alumnus	TEs
26	05 Mar 21	Aptitude Training	Mr Vineet Satpute	TEs
27	08 Mar 21	Aptitude Training	Mr Vineet Satpute	TEs
28	10 Mar 21	Aptitude Training	Mr Vineet Satpute	TEs
29	19 Mar 21	Aptitude Training	Mr Vineet Satpute	TEs
30	18 May 21	How to face Online/Video interviews	Deven Mali BE 2021 PR	TEs
31	20 May 21	Rounds of Campus Interviews	Deven Mali, BE 2021 PR	TEs
32	25 Jun 21	Importance of Value Add and Career Aspirations in Mechanical Engineering	Ajay Kumar, 1999 Devinder Singh, 2001 Mech, Arvind Behara, 2011 Mech Alumni	SEs, TEs, BEs
33	30 Jun 21	Session on how to prepare for Semi coding, Managerial & ITeS profiles	Deven Mali, BE 2021 PR	TEs

Intro for webinar

Jitendra Sangar <jitsceait@gmail.com>

Thu 04-Jun-20 11:15 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Hi,

My name is Sangar Jitendra, I have 12 years of industry experience in various roles ranging from a scientist in a government organization to Engineering Manager in an early-stage startup. Presently, I am based out of Amsterdam.

In my journey, I have worked with organizations like ISRO, Cisco, Microsoft, Flipkart, Booking.com, worked as developers, tech lead, and manager. Apart from my daily job, I have a passion for teaching, I maintain my own website called algorithmsandme.com.

I have gone through many interviews on both sides of the table. I will be talking about what an interviewer is looking for during those 45 mins.

--

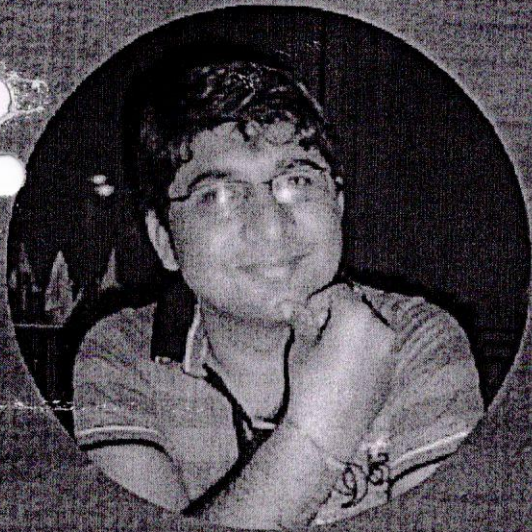
Regards
Jitendra Sangar

Session on 09 &
10 Jun 2020

Technical Interview minutes

Date: June 9

Speaker

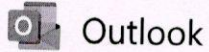


Jitendra Sangar

Entrepreneur

(O | Microsoft | Cisco | Flipkart)

Booking.com



Outlook

Algorithms and Me and AIT - Invitation to edit

From Jitendra Sangar (via Google Slides) <jitsceait@gmail.com>

Date Wed 2020-06-10 10:03

To Training Placement Officer TPO <tpo@aitpune.edu.in>

jitsceait@gmail.com has invited you to **edit** the following presentation:

Algorithms and Me and AIT

Open in Slides

This email grants access to this item without logging in. Only forward it to people you trust.

Google Slides: Create and edit presentations online.

Google LLC, 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

You have received this email because jitsceait@gmail.com shared a presentation with you from Google Slides.

 **Log
o for
Google
Slides**

Technical interviews of top tech companies

Sangar Jitendra
Founder Algorithms and Me
communications@algorithmsandme.com

What do they look for in an interview?

- Knowledge of data structures and algorithms.
- Ability to write good code.
- Thinking process.
- Communications.
- Collaboration skills.

Pre-interview

- **Get your fundamentals correct.**
- **Practice! Practice! Practice!**
- **Have mock interviews.**
- **Understand the company you are appearing for.**

In-interview

- **Over communicate**
- **Discuss approach**
- **Dry run your code**
- **List test cases**
- **Ask specific questions**

Post-interview

- Provide feedback
- Wait for offer
- Negotiate

What should I prepare?

- Binary search algorithm
- Sorting algorithms
- Dynamic programming
- Backtracking
- Sliding window
- Priority queues
- Monotonic queues

Continued...

- Time complexity analysis
- Graph traversals
- Linked list and Binary Trees

Get the bar high!

- System design. How to handle that?

Let's solve one problem

Print a linked list in reverse order.

About us

We prepare students and professional for FAANG interviews.

- Online in person coaching.
- Daily interview problems.
- Group study rooms.
- Mock interviews.
- Visit us at <https://algorithmsandme.com/blog>

NOTING SHEET
AIT

16, 17
23, 24
29, 30
34

Case No:

Sheet No: 01

Sub :- Payment - Aptitude classes.

This year, we conducted total 7 sessions
Four from Mr. Joshi & Three from Mr.
Satpute. Details are placed opposite.

Total = Rs. 10,000/- + Rs. 7,500/- = Rs. 17,500/-

Put up for your approval pls.

Budget Head- Aptitude Training

Budgeted Amount - Rs 1 lakh

Expended - Nil

Balance - Rs 1 lakh

~~Prof. Khalekar~~
Prof. Khalekar

~~Principal~~ 14/09/2020

It is ~~Sir~~ Approved. PU Expense Cert.
14/09/2020

~~Director~~

Principal Office	
S No.	120
Dt	14/9
Sign	

S No.	1021
Dt	14/9
Sign	

Payment Voucher

No. : 526

Dated : 17-Sep-2020

Particulars	Amount
Account :	
Nachiket Joshi	10,000.00
Vineet Satpute	7,500.00
Less: TDS on Professional & Technical Services(94J/0021)	(-)4,000.00
Through :	
ICICI BankSaving A/c 215201000341	6,000.00
ICICI BankSaving A/c 215201000341	7,500.00
On Account of :	
Being Payment To Nachiket Joshi -6000 & Vineet Satpute -7500 Towards Aptitude Session For Final Year	
Bank Transaction Details:	
Others 17-Sep-2020	6,000.00
Others 17-Sep-2020	7,500.00
Amount (in words) :	
INR Thirteen Thousand Five Hundred Only	
	₹ 13,500.00

Receiver's Signature:

Authorised Signatory

Put up for approval / signature please

Joint Director

Director

Payment Summary



Payment Of INR 7,500.00 to VineetSatpute

Reference ID	: 396581800
From Account Name	: ARMY INSTITUTE OF TECHNOLOGY
From Account Number	: 215201000341
To Account Name	: VineetSatpute
To Account Number	: 20090240866
Payment Date	: 17/09/2020
Remarks	:
Network	: NEFT
UTR Number	:
Put transaction on Hold	: N
Pending On	: O O O

Payment Summary



Payment Of INR 6,000.00 to NachiketShirishJoshi

Reference ID	: 396580916
From Account Name	: ARMY INSTITUTE OF TECHNOLOGY
From Account Number	: 215201000341
To Account Name	: NachiketShirishJoshi
To Account Number	: 643702010000773
Payment Date	: 17/09/2020
Remarks	:
Network	: NEFT
UTR Number	:
Put transaction on Hold	: N
Pending On	: <input checked="" type="radio"/> <input type="radio"/> <input type="radio"/>

Aptitude Training Sessions

Mr Vineet Satpute

No	Date	Time	Duration	Session Details
1	2 Jul 2020	5 pm to 7 pm	2 hr	Time & Work, Simple Interest, Compound Interest and Puzzles
2	9 Jul 2020	5 pm to 7 pm	2 hr	Profit, Loss and Numbers
3	16 Jul 2020	5 pm to 7 pm	2 hr	Time, Speed and Distance
Total Amount 3 sessions @ Rs 2,500/-				Rs 7,500/-

Account Details:

Vineet Satpute

Acc No : 20090240866

IFSC Code : SBIN0000569

SBI, Dehu Road Branch, Pune

[Handwritten signature]

Pending For Approval

Transaction Type: **-NIL-**

Transaction Status: **-NIL-**

Initiator's Account: **-NIL-**

Initiator's Peer To Peer ID: **-NIL-**

From Date(dd/MM/yyyy): **17/09/2020**

To Date(dd/MM/yyyy): **18/09/2020**

Transaction Reference Name: **-NIL-**

Request Type: **All**

Counterparty Type: **-NIL-**

Counterparty Nickname: **-NIL-**

Total Amount Currency: **-NIL-**

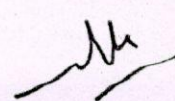
Total Amount From: **-NIL-**

Total Amount To: **-NIL-**

Bulk Payment Reference
Number: **-NIL-**

Transaction Entries

Reference ID	Transaction Date	Requested By	Frequency Type	Total Amount
Transaction Type	Transaction Status	Requested Type	Total Entries	
396581800	18/09/2020	PRASADUT	One Time	INR 7,500.00
N /RTGS Payment	Pending For Corporate Approval	New	1	



Please find the session details below.

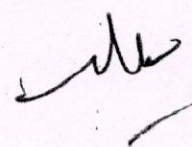
No	Date	Time	Duration	Session Details
1	2 Jul 2020	2 pm to 4 pm	2 hr	Advanced Problem solving on Numbers and HCF-LCM
2	9 Jul 2020	2 pm to 4 pm	2 hr	Advanced Problem solving on Permutations-Combinations - 1
3	16 Jul 2020	2 pm to 4 pm	2 hr	Advanced Problem solving on Permutations-Combinations - 1 and Probability
4	21 Jul 2020	2 pm to 4 pm	2 hr	Advanced Problem solving on algebraic equations, seating arrangements, time-speed-distance and Time and Work

With regards,

Nachiket Joshi, PMP®

+91 9850 123 664

www.nachiketjoshi.in | [Facebook Page](#) | [Linkedin](#)



REVISED INVOICE

(PREV INVOICE NO: 20-0801)



Nachiket Joshi

Mob: +91 9850 123 664

Email: nj@nachiketjoshi.in

PAN: AHEPJ0093P

DATE: 09/09/2020
INVOICE NO: 20-0901

TO:

Army Institute of Technology,
Dighi, Pune

FOR:

Conducting Aptitude sessions for BE
students

DESCRIPTION	#SESSIONS	RATE/SESSION	AMOUNT
Conducting online Aptitude sessions for Final year (BE) students in the month of July 2020	4	₹2500	₹10000
TOTAL AMOUNT PAYABLE			₹10000
Payable amount in words: Rupee Ten thousand only			

Bank Account details:




Payee Name: Nachiket Shirish Joshi
Bank Name: Union Bank of India
Bank Account No: 643702010000773

Branch: Sinhgad Branch
IFSC Code: UBIN0564371
Type: Savings Account


Regards,

Nachiket Joshi





www.nachiketjoshi.in


Reply all   Delete  Junk Block sender ...

Test Paper


 You replied on Mon 29-Jun-20 9:59 AM

VS Vineet Satpute <vineetsatpute302@gmail.com>
Wed 17-Jun-20 12:25 PM
To: Training Placement Officer TPO



    ...

 Ans key paper 1.doc
14 KB



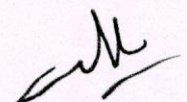
 Paper 1q.xlsx
19 KB



2 attachments (32 KB)  Save all to OneDrive - Army Institute of Technology  Download all

Hello sir
Sending you paper with answer key.

Reply | Forward



S.No.	Question	1	2	3	4
1	A man lends Rs. 10000 in four parts. If he gets 8% on Rs. 2000 7 on Rs. 4000 and 8 on Rs. 1400 what per cent must he get for the remainder, if the average interest is 8.13%?	7%	9%	8%	10%
2	On July 2, 1985 it was Wednesday. The day of the week on July 2, 1984 was:	Wednesday	Tuesday	Monday	Thursday
3	A tank can be filled by one tap in 20 min, and by another in 25 min. both the taps are kept open for 5 min, and then the second is turned off. In how many minutes more is the tank completely filled?	17 min	12 min	1 min	6 min
4	If each side of a cube is doubled, then its volume	is doubled	becomes 4 times	becomes 6 times	becomes 8 times
5	A sum of money is sufficient to pay A's wages for 21 days or B's wages for 28 days. The money is sufficient to pay the wages of both for	12 days	12 days	14 days	none of these
6	The mean proportional between 0.32 and 0.02 is	0.34	0.3	0.16	0.08
7	The ratio of milk and water in 66 kg. of adulterated milk is 5 : 1. Water is added to it to make the ratio 5 : 3. The quantity of water added is	22 kg.	24.750 kg.	16.500 kg.	20 kg.
8	The length of hall is $\frac{4}{3}$ times its breadth. If the area of the hall be 300 square metres the difference between the length and the breadth is	15 metres	4 metres	3 metres	none of these
9	A can run a kilometer in 4 min. 54 sec. and B in 5 min. How many metres start can A give B in a km race so that the race may end in a dead heat	20 metres	16 metres	18 metres	14.5 metres
10	A,B,C, enter into a partnership and their capitals are in the proportion of $\frac{1}{3}:\frac{1}{4}:\frac{1}{5}$. A withdraws half his capital at the end of 4 months. Out of a total annual profit of Rs. 847, A's share is	Rs. 252	Rs. 280	Rs.315	Rs. 412
11	In how many ways a team of 11 must be selected from 5 men and 11 women such that the team must comprise of not more than 3 men?	1565	1243	2256	2456
12	The ratio of ducks and frogs in a pond is 37 : 39 respectively. The average number of ducks and frogs in the pond is 152. What is the number of frogs in the pond	148	152	156	144
13	The average of five positive numbers is 213. The average of the first two numbers is 233.5 and the average of last two numbers is 271. What is the third number ?	64	56	106	Cannot be determined
14	In how many different ways can the letters of the word 'ARISE' be arranged ?	90	60	180	120
15	What approximate amount of compound interest can be obtained on an amount of Rs. 9650 at the rate of 6 p.c.p.a. at the end of 3 years	Rs. 1920	Rs. 1720	Rs. 1860	Rs. 1843
16	A milkman sells 120 litres of milk for Rs. 3360 and he sells 240 litres of milk for Rs. 6120. How much concession does the trader give per litre of milk, when he sells 240 litres of milk ?	Rs. 2	Rs. 3.5	Rs. 2.5	Rs. 1.5
17	When 3626 is divided by the square of a number and the answer so obtained is multiplied by 32, the final answer obtained is 2368. What is the number ?	7	36	49	6
18	The sum of the two digits of a two digit number is 14. The difference between the first digit and the second digit of the two digit number is 2. What is the product of the two digits of the two digit number ?	56	48	45	41
19	A car runs at the speed of 50 kms per hour when not serviced and runs at 60 kms/hr. when serviced. After servicing the car covers a certain distance in 6 hours. How much time will the car take to cover the same distance when not serviced ?	8.2 hours	6.5 hours	8 hours	7.2 hours
20	In a 100 metres race, A beats B by 10 metres and C by 1 metre. In a race of 180 metres, B will beat C by	5.4 metres	4.5 metres	5 metres	6 metres
21	Monday falls on 4 th april. 1988. What was the day on 3 rd November 1987?	Monday	Sunday	Tuesday	Wednesd ay
22	want to sell may scooter. There are low offers, one at cash payment of Rs. 8100 and another at a credit of Rs. 8250 to be paid after 6 months. If money being worth 6 per annum simple interest, which is the better offer	Rs. 8100 in cash	Rs. 8250 due 6 months hence	both are equally good	Rs. 8100 in cash
23	A can do $\frac{1}{3}$ of a work in 5 days and B can do $\frac{2}{5}$ of the work in 10 days. In how many days both A and B together can do the work ?	7	8	9	10
24	Rajiv can do a piece of work in 10 days , Venky in 12 days and Ravi in 15 days. They all start the work together, but Rajiv leaves after 2 days and Venky leaves 3 days before the work is completed. In how many days is the work completed ?	5	6	9	7
25	From a total of six men and four ladies a committee of three is to be formed. If Mrs. X is not willing to join the committee in which Mr. Y is a member, whereas Mr. Y is willing to join the committee only if Mrs Z is included. How many such committee are possible?	112	103	98	91
26	The C.P. of an article is 40% of the S.P. The per cent that the S.P. is of C.P. is	40	60	240	250
27	39 persons can repair a road in 12 days, working 5 hours a day. In how many days will 30 persons, working 6 hours a day, complete the work?	10	13	14	15
28	How many spheres of radius 2 cm can be made by melting two spheres of radius 12 cm each?	456	412	432	400
29	The XYZ river flows at 12 km/hr. A boy who can row at 25/18 m/s in still water had to cross it in the least possible time. The distance covered by the boy is how many times the width of the river XYZ ?	2.6	2.8	3.2	3
30	train moving at the rate of 36 km per hour crosses a standing man in 10 seconds. It will cross a platform 55 metres long in:	5 seconds	6 seconds	7 seconds	15 seconds

31	In a circular race of 1200 m length, A and B start with speeds of 18kmph and 27 kmph starting at the same time from the same point. When will they meet for the first time at the starting point when running in the same direction and opposite direction?	240, 160	480, 480	240, 240	160, 480
32	A train traveling at 100 kmph overtakes a motorbike traveling at 64 kmph in 40 seconds. What is the length of the train in meters?	1777m	1822m	400m	800m
33	A and B take part in a 100 metres race. A runs at 5 km per hour A give B a start of 8 metres and still beats him by 8 seconds. Speed of B is	5.15 km/hr	4.25 km/hr	4.14 km/hr	4.4 km/hr
34	How much does a watch gain or lose per day, if its hands coincide every 64 minutes ?	loses 96 minutes	loses 90 minutes	loses 36 minutes	loses 32 minutes
35	A leak in the bottom of a tank can empty the full tank in 6 hours. An inlet pipe fills water at the rate of 4 litres per minute. When the tank is full the inlet is opened and due to the leak the tank is empty in 8 hours. The capacity of the tank is:	260 litres	760 litres	846 litres	970 litres
36	A man has a job, which requires him to work 8 straight days and rest on the ninth day. If he started work on Monday, find the day of the week on which he gets his 12th rest day.	Thursday	Wednesday	Tuesday	Friday
37	If a carton containing a dozen mirrors is dropped, which of the following cannot be the ratio of broke mirrors to unbroken mirrors?	2:01	3:01	3:02	7:05
38	The average weight of 8 men is increased by 2 kg when one of the men, whose weight is 50 kg is replaced by a new man. The weight of the new man is :	52 kg	58 kg	66 kg	68 kg
39	A shop-keeper earns a profit of 12% on selling a book at 10% discount on the printed price. The ratio of the cost price and the printed price of the book is :	45:56	50:61	99:125	none of these
40	The greatest number by which if 1657 and 2037 are divided the remainders will be 6 and 5 respectively is	127	235	260	305
41	By multiplying my birth date by 31 and month by 12, I got a total of 494. Can you tell me birth date and month?	24-Jan	19-Sep	14-May	12-Dec
42	A is thrice as good a workman as B and takes 10 days less to do a piece of work than B takes. B can do the work in:	12 days	15 days	20 days	30 days
43	he simple interest and the true discount on a certain sum for a given time and at a given rate are Rs. 25 and Rs. 20 respectively. The sum is:	Rs. 500	Rs. 200	Rs. 250	Rs. 100
44	A train 100 metres long travels at 70 km per hour. A man is running at 10 km per hour in the same direction in which the train is going. The train will pass the man in	5 seconds	6 seconds	7 seconds	8 seconds
45	A 6x6 grid is cut from an 8x8 chessboard. In how many ways can we put two identical coins, one on the black square and one on a white square on the grid, such that they are not placed in the same row or in the same column?	216	320	332	556
46	A cistern has a leak which would empty it in 8 hours. A tap is turned on which admits 6 litres a minute into the cistern and it is now emptied in 12 hours. How many litres does the cistern hold?	580 litres	960 litres	290 litres	640 litres
47	The number obtained by interchanging the two digits of a two digit number is less than the original number by 27. If the difference between the two digits of the number is 3, what is the original number?	74	73	64	n't determine
48	There are two positive integers a and b. What is the probability that a + b is	2/5	3/4	1/2	4/9
49	Six friends are sitting in a circle and are facing the centre of the circle. Deepa is between Prakash and Pankaj. Priti is between Mukesh and Lalit. Prakash and Mukesh are opposite to each other. Who is just right to Pankaj ?	deepa	mukesh	priti	lalit
50	The average consumption of petrol for a car for seven months is 110 litres and for next five months it is 86 litres. The average monthly consumption is :	96 litres	98 litres	100 litres	102 litres
51	A adds 1 lit of water to 5 lit of a 20% solution, of alcohol in water. what is the final strength of alcohol? (in %)	16.6	13.6	14.5	18
52	Six friends P, Q, R, S, T and U are sitting around the hexagonal table each at one corner and are facing the centre of the hexagonal. P is second to the left of U. Q is neighbor of R and S. T is second to the left of S. Who is the fourth person to the left of Q ?	R	T	P	S
53	In how many different ways can the letters of the word 'LEADING' be arranged such that the vowels should always come together?	500	720	810	270
54	What is the remainder when 7^{187} is divided by 800?	799	7	243	343
55	What is the probability of getting a number less than 4 when a die is rolled?	1/2	1/3	2/3	5/6
56	The difference of two numbers is 2 and the difference of their squares is 12. The sum of the number is	13	12	6	8
57	Students in Class I, II and III of a school are in the ratio of 3 : 5 : 8. Had 15 more students admitted to each class, the ratio would have become 6 : 8 : 11. How many total students were there in the beginning?	90	80	70	60
58	If 12 carpenters working 6 hours a day can make 460 chairs in 24 days, how many chairs will 18 carpenters make in 36 days, each working 8 hours a day?	1380	2100	3250	1870
59	A and B enter into partnership, investing Rs.12000 and Rs.16000 respectively. After 8 months, C joins them with a capital of Rs.15,000. The share of C in a profit of Rs.45,600 after 2 years will be :	11000	15000	10000	12000
60	From a cask of milk containing 30 litres, 6 litres are drawn out and the cask is filled up with water. If the same process is repeated a second, then a third time, what will be the number of litres of milk left in the cask?	15.36 lit	18.5 lit	16.8 lit	15.9 lit

Ans

Q1. 2

Q2. 3

Q3. 3

Q4. 4

Q5. 2

Q6. 4

Q7. 1

Q8. 4

Q9. 1

Q10. 2

Q11. 3

Q12. 3

Q13. 2

Q14. 4

Q15. 4

Q16. 3

Q17. 1

Q18. 2

Q19. 4

Q20. 4

Q21. 3

Q22. 2

Q23. 1

Q24. 4

Q25. 4

Q26. 4

Q27. 2

Q28. 3

Q29. 1

Q30. 4

Q31. 2

Q32. 3

Q33. 4

Q34. 4

Q35. 2

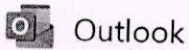
ml

Q36. 2
Q37. 2
Q38. 3
Q39. 1
Q40. 1
Q41. 3
Q42. 2
Q43. 4
Q44. 2
Q45. 1
Q46. 4
Q47. 4
Q48. 3
Q49. 1

Q50. 3

Q51. 1
Q52. 3
Q53. 2
Q54. 4
Q55. 1
Q56. 3
Q57. 2
Q58. 1
Q59. 4
Q60. 1

Handwritten signature



Outlook

BILL /INVOICE APTITUDE TRAINING FROM 14 JAN 2021 TO 19 MARCH 2021

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Wed 17-Mar-21 1:38 PM

To Training Placement Officer TPO <tpo@aitpune.edu.in>

📎 1 attachment (150 KB)

BILL AIT PUNE.pdf;

Greetings sir,

I have attached the bill/invoice from 14/01/2021 to 19/03/2021 regarding Aptitude Training.
Please find the attachment below and do reply as soon as possible if anything is missing.

Thanks and Regards

70, 71,
72, 73,
75, 76, 77,
78, 80, 81,
84 to 89,
92, 93, 94,
98, 100, 101,
102, 104, 106,
112



VINCORE Training

INVOICE/ BILL

VINCORE'S Aptitude Training
By
VINEET SATPUTE(founder)

Invoice/Bill Date: 19/03/2021

Payment Mode: ONLINE

College Name: AIT,Pune

Payment/Bill to

Account Details:

Name : Vineet Satpute

Account Number : 20090240866

IFSC Code : SBIN0000569

Bank's Name : State Bank of India

Branch Address : SBI Dehu Road Branch, Pune

PAN : COSPS6132P

TRAINING DETAILS		
Training Descriptions	Service/Training Period	TOTAL(Amount Due)
AIT College,PUNE Aptitude Training(QALR & VERBAL)* Training Session CONDUCTED: 23 CHARGES : ₹ 3000/ session	14/01/2021 - 19/03/2021	₹ 69000

* Quantitative Aptitude and Logical Reasoning, Verbal Aptitude.

Re: Invitation on zoom for introduction in APTITUDE

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Wed 13-Jan-21 10:07 PM

To Training Placement Officer TPO <tpo@aitpune.edu.in>

Vincore is inviting you to a scheduled Zoom meeting.

Topic: Vincore: Introduction to APTITUDE

Time: Jan 14, 2021 04:00 PM India

Join Zoom Meeting

<https://us02web.zoom.us/j/84816184393?pwd=RmVsSElzeUt5NFh6R0Rib1dtMzITdz09>

Meeting ID: 848 1618 4393

Passcode: 548824

One tap mobile

+16699009128,,84816184393#,,,,*548824# US (San Jose)

+12532158782,,84816184393#,,,,*548824# US (Tacoma)

Dial by your location

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 301 715 8592 US (Washington D.C)

+1 312 626 6799 US (Chicago)

+1 346 248 7799 US (Houston)

+1 646 558 8656 US (New York)

Meeting ID: 848 1618 4393

Passcode: 548824

Find your local number: <https://us02web.zoom.us/j/84816184393?pwd=RmVsSElzeUt5NFh6R0Rib1dtMzITdz09>

On Wed, 13 Jan, 2021, 22:06 Vineet Satpute, <vineetsatpute302@gmail.com> wrote:

Hello sir,

Sending you the invitation details for tomorrow's session.

Vincore is inviting you to a scheduled Zoom meeting.

Topic: Vincore: Introduction to APTITUDE

Time: Jan 14, 2021 04:00 PM India

Join Zoom Meeting

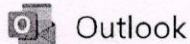
<https://us02web.zoom.us/j/84816184393?pwd=RmVsSElzeUt5NFh6R0Rib1dtMzITdz09>

Meeting ID: 848 1618 4393

Passcode: 548824

One tap mobile

+16699009128,,84816184393#,,,,*548824# US (San Jose)



Outlook

5-6 pm batch aptitude session

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Mon 18-Jan-21 1:27 PM

To Training Placement Officer TPO <tpo@aitpune.edu.in>

Hello sir,

Invitation given below is for 5-6 pm batch.

Aabha Gupta is inviting you to a scheduled Zoom meeting.

Topic: Vincore: Aptitude session

Time: Jan 18, 2021 05:00 PM India

Join Zoom Meeting

<https://us02web.zoom.us/j/89527283217?pwd=WIZZcG94OTNiRHFaLzd2QitPRGREZz09>

Meeting ID: 895 2728 3217

Passcode: 169297

One tap mobile

+13462487799,,89527283217#,,,,*169297# US (Houston)

+16465588656,,89527283217#,,,,*169297# US (New York)

Dial by your location

+1 346 248 7799 US (Houston)

+1 646 558 8656 US (New York)

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

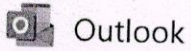
+1 301 715 8592 US (Washington D.C)

+1 312 626 6799 US (Chicago)

Meeting ID: 895 2728 3217

Passcode: 169297

Find your local number: <https://us02web.zoom.us/j/89527283217?pwd=WIZZcG94OTNiRHFaLzd2QitPRGREZz09>



20 january 4-5 batch Link

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Wed 20-Jan-21 12:45 PM

To Training Placement Officer TPO <tpo@aitpune.edu.in>

Vincore Training is inviting you to a scheduled Zoom meeting.

Topic: Vincore Aptitude Training

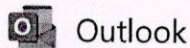
Time: Jan 20, 2021 04:00 PM India

Join Zoom Meeting

<https://us02web.zoom.us/j/89468956562?pwd=TzRDbHVJMTE0RGhnODI2VmVwWXJoZz09>

Meeting ID: 894 6895 6562

Passcode: c70dyx



Re: Shuffling of trainers for Monday and Wednesday

From Training Placement Officer TPO <tpo@aitpune.edu.in>

Date Mon 25-Jan-21 2:28 PM

To Vineet Satpute <vineetsatpute302@gmail.com>

OK, Thanks...

Prof Manoj S Khaladkar

Training & Placement Officer

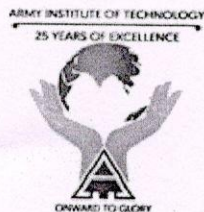
Army Institute of Technology

Dighi Hills, Pune-411015

Maharashtra, India

Tele: 7249250184/ 7249250185 Ext: 3183

Mob: 09822354503/ 09764921274



www.aitpune.com

From: Vineet Satpute <vineetsatpute302@gmail.com>

Sent: Monday, January 25, 2021 1:30 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Subject: Re: Shuffling of trainers for Monday and Wednesday

Link will be same as last time

Thanks & Regards

On Mon, 25 Jan, 2021, 11:55 Training Placement Officer TPO, <tpo@aitpune.edu.in> wrote:
Okay.

What about today's link? The link will be same or will you be sending another link for today's session.

Thanks,



VINCORE Training

INVOICE/ BILL

VINCORE'S Aptitude Training
By
VINEET SATPUTE(founder)

Invoice/Bill Date: 19/03/2021
Payment Mode: ONLINE
College Name: AIT,Pune

Payment/Bill to

Account Details:

Name : Vineet Satpute
Account Number : 20090240866
IFSC Code : SBIN0000569
Bank's Name : State Bank of India
Branch Address : SBI Dehu Road Branch, Pune
PAN : COSPS6132P

TRAINING DETAILS		
Training Descriptions	Service/Training Period	TOTAL(Amount Due)
AIT College,PUNE Aptitude Training(QALR & VERBAL)* Training Session CONDUCTED: 23 CHARGES : ₹ 3000/ session	14/01/2021 - 19/03/2021	₹ 69000


* Quantitative Aptitude and Logical Reasoning, Verbal Aptitude.

Re: Topics/content regarding Aptitude Training

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Tue 2021-01-12 16:56

To Training Placement Officer TPO <tpo@aitpune.edu.in>

 1 attachment (14 KB)

Outlook-wgu2xxio.png;

Ok, I will be there.

On Tue, 12 Jan, 2021, 15:28 Training Placement Officer TPO, <tpo@aitpune.edu.in> wrote:
Thanks .

We will start the training from 14th January

Regards

Prof Manoj S Khaladkar

Training & Placement Officer

Army Institute of Technology

Dighi Hills, Pune-411015

Maharashtra, India

Tele: 7249250184/ 7249250185 Ext: 3183

Mob: 09822354503/ 09764921274

www.aitpune.com

From: Vineet Satpute <vineetsatpute302@gmail.com>

Sent: Sunday, January 10, 2021 3:16 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Subject: Topics/content regarding Aptitude Training

Hello sir,

Please find the attachment below regarding Aptitude Training.

Thanks & Regards


Vincore.co and team.

Topics/content regarding Aptitude Training

From Vineet Satpute <vineetsatpute302@gmail.com>

Date Sun 2021-01-10 15:16

To Training Placement Officer TPO <tpo@aitpune.edu.in>

 1 attachment (77 KB)

topics.docx;

Hello sir,

Please find the attachment below regarding Aptitude Training.

Thanks & Regards

Vincore.co and team.



To,

TPO

Army Institute of Technology, Dighi Pune.

Subject: Topics/content regarding Aptitude Training by VINCORE.

Hello sir,

We, Vineet Satpute (Founder) and team of VINCORE.CO, are happy for giving us an opportunity to train the students of AIT, PUNE college regarding Aptitude Training for their placement. We will be providing these training to students which are mentioned below:

1. Quantitative Aptitude
2. Logical Reasoning
3. Verbal Aptitude (English)
4. Soft Skills
5. Resume writing, Group Discussion and Interview Skills.

Topics in each section is listed below:

QUANTITATIVE APTITUDE

1. Real Number System
2. LCM and HCF
3. Averages
4. Alligations and mixtures
5. Problems on Age
6. Percentage
7. Profit, Loss and Discount
8. Ratio and Proportions
9. Partnerships
10. Sets and Venn Diagrams
11. Simple and Compound Interest

12. Speed, Distance and Time
13. Problems on Train
14. Games and Races
15. Boat Problems
16. Time and Work
17. Pipes and Cisterns
18. Permutation and Combinations
19. Probability
20. Data Interpretation
21. Data Sufficiency

LOGICAL REASONING

1. Blood Relation
2. Syllogism
3. Coding-Decoding
4. Number series Letter series
5. Directions
6. Logical Ability and Venn Diagram
7. Clocks and Calendar

VERBAL APTITUDE

- 1) Spot the error
- 2) Parajumbles
- 3) Cloze test
- 4) Comprehension
- 5) Antonyms Synonyms

SOFTSKILLS

- 1) Interview skills
- 2) Resume writing (written& digital)
- 3) Group discussion



Outlook

Slides on Online Interviews

From 1414 DEVEN MALI <devenmali_18963@aitpune.edu.in>

Date Tue 2021-05-18 12:20

To Training Placement Officer TPO <tpo@aitpune.edu.in>

■ 1 attachment (107 KB)

Online_Video Interviews.pptx;

Dear Sir,

Please find att the presentation

Deven Mali



ONLINE / VIDEO INTERVIEWS



Online / Video interviews is the new normal for future. This is very crucial part of your career, when you are giving technical and HR interview through any platform.

Very useful 20 tips for your campus recruitment process, gathered from recent experiences.

All the Best !!

7-Apr-25

1



ONLINE / VIDEO INTERVIEWS



1. Use shorter sentences.
2. Maintain slow pace.
3. Practice clear articulation.
4. In video interviews, it takes time for interviewer to understand your way of thinking.
5. Practice well in visual interpretations. Decide the effective tool.
6. Be master in screen sharing, face-code or even arrange small white board near your laptop. Ensure something to be visible .
7. Use 10:50:40 formula while giving answers . 10% about Past , 50 % present and 40 % about future.
8. In video interviews - follow - Take off, travel and landing technique .i.e. Tell them what you are going to tell them, Then Tell them and finally - Tell them - what you told them.

7-Apr-25

2



ONLINE/ VIDEO INTERVIEWS



9. Know exactly where your camera is and practice talking to the camera.
10. Use only laptops and avoid virtual background.
11. Do not put the interviewer on Hold and never look at any other device.
12. Use wired earphones.
13. Smile ...not laugh (unless there is a joke).
14. Pause, Think and Answer. Learn buying time tactics.
15. Focus on your face should be bright.
16. Put your profile and one note book on the right side.
17. Be in a quiet place.
18. Dress well, no T shirts (even collared).
19. Be truthful to yourself.
20. Be cheerful.

7-Apr-25

3

Re: Invitation - Session - Importance of Value Add and Career Aspirations - Mech Engineering - 25th June

Arvind kumar <arvindbehara194@gmail.com>

Fri 25-Jun-21 12:22 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

1 attachments (11 MB)

AIT.pptx;

Hello Sir

Please find the attachment PPT. If using this PPT for future purposes please copy on general PPT template.

Thanks & Regards

BR

Arvind

On Tue, Jun 22, 2021 at 1:09 PM Training Placement Officer TPO <tpo@aitpune.edu.in> wrote:

Dear Mr. Arvind ,

It gives us immense pleasure to invite you for delivering Carrer Talk for Entire Mechanical Engineering discipline on Friday - 25th June, 10.00 am to 12.00 noon.

Speakers -

Arvind Kumar Behara - 2011 batch - DS & ITIL 4 Certified PLM Consultant - 10.00 am

Devinder Singh - 2001 batch - Director - Stanley Black & Decker - 10.40 am

Ajay Kumar - 1999 batch - Lecturer, Vehicle Mobility - Cranfield University - 11.20 am.

Meeting link -

[https://teams.microsoft.com/l/meetup-](https://teams.microsoft.com/l/meetup-join/19%3ameeting_OGU3YjMzYWQtn2Q0MC00ZDY2LWlxNjUtNDA5ZGFINTQ3ZWmx%40thread.v2/0?context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-9a89f632cc60%22%2c%22Oid%22%3a%22498938f4-ba70-4672-95cb-477bb0c19852%22%7d)

[join/19%3ameeting_OGU3YjMzYWQtn2Q0MC00ZDY2LWlxNjUtNDA5ZGFINTQ3ZWmx%40thread.v2/0?context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-9a89f632cc60%22%2c%22Oid%22%3a%22498938f4-ba70-4672-95cb-477bb0c19852%22%7d](https://teams.microsoft.com/l/meetup-join/19%3ameeting_OGU3YjMzYWQtn2Q0MC00ZDY2LWlxNjUtNDA5ZGFINTQ3ZWmx%40thread.v2/0?context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-9a89f632cc60%22%2c%22Oid%22%3a%22498938f4-ba70-4672-95cb-477bb0c19852%22%7d)

Regards,

Prof Manoj S Khaladkar

Training & Placement Officer

Army Institute of Technology

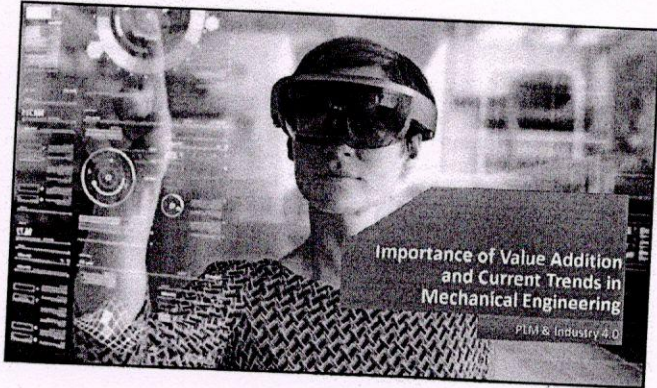
Dighi Hills, Pune-411015

Maharashtra, India

Tele: 7249250184/ 7249250185 Ext: 3183

Mob: 09822354503/ 09764921274





Topics to be covered

1. PLM Introduction (DASSAULT Systemes PLM).
2. How PLM is helping Mechanical Industries towards Digitization (Industry 4.0)
3. Career Path (Skills, Technologies)
4. Courses Available and certification
5. LinkedIn Branding (Social Era)

PLM Introduction (DASSAULT Systemes PLM).

- 3DExperience Introduction (PLM)
- Engineering BOM Management
- Variant Management
- XCAD Design management
- Change management
- CATIA V5/V6 (Sketcher, Part Design, Drafting etc)
- DELMIA (Industrial Engineering)

<https://youtu.be/bRkIM02OrXo>

3DExperience Introduction (PLM)

3DExperience Introduction (PLM) cont.

"Product Lifecycle Management" Dissected

First Name
Product

A product is something that is offered to the market that satisfies a want or need. Products can be both tangible - such as automobiles - or intangible - such as banking services. In many industries, product variants are grouped into models for synergistic development and economies of scale.

Middle
Lifecycle

A lifecycle is a distinct set of states that a product or object evolves through over the course of its existence. The term lifecycle can apply at both the macro scale - such as product concept to disposal - and the micro scale - such as work in progress to reviewed and approved. Lifecycle states determine who can do what to an object.

Last Name
Management

Management is the process of controlling things. Management can be applied to both people and business processes as well as to the information objects that specify products or activities. Management coordinates the overall use of resources in order to achieve a goal, such as bringing a product to market.



3DExperience
Altiax Open
Introduction

3DExperience Introduction (PLM) cont.

Example from compressor (Industrial Equipment's Division)

Product



- Product is compressor which is used to compress air to required pressure.
- Internally an organization can have multiple range of products.
- Tata : Nexon ,Harrier ,Altroz

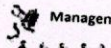
Lifecycle



Macro Level:
Concept:Planning:Design:Marketing:
Review:Complete:Publish

Micro Level: Drawings ,Assemblies
Reports, Approvals ,Part BOM

Management

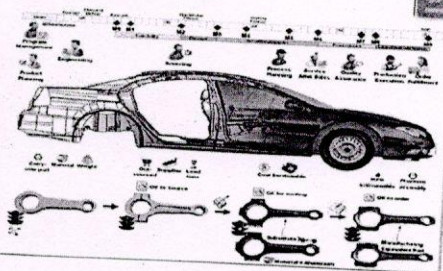


- Data management(CAD ,Non CAD)
- User management (Designers ,Managers ,Leaders ,Sales)
- Resources (IT Infra ,Technologies ,Security)

3DExperience
Altiax Open
Introduction

3DExperience Introduction (PLM) cont.

Illustration



3DExperience
Altiax Open
Introduction

3DExperience

ENOVIA (Enterprise inNOVation Interactive Application)

- Engineering BOM Management
- Variant Management
- XCAD Design management
- Change management
- Collaboration and Approvals
- Requirement central
- Supplier central
- Library central

3DExperience
Altiax Open
Introduction

Engineering BOM Management • Variant Management • Collaboration and Approvals • XCAD Design management

Change management

ENOVIA Apps

All the Apps are role based. These are only few based on licenses

3DExperience

CATIA V5 V6 (Computer-Aided Three dimensional Interactive Application)

1. Product Structure
2. Part Design
3. Assembly Structure
4. Sketcher
5. Drafting
6. Surface design
7. Knowledge ware
8. Manufacturing workbench
9. FEA

DELMIA

(Digital Enterprise lean Manufacturing Interactive Application)

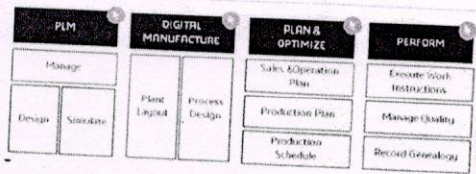
Digital Manufacturing (DM) is a computer based modeling technique leveraging three-dimensional (3D) visualization and powerful solvers to enable manufacturers to design, simulate, validate, optimize, implement and document manufacturing systems and manufacturing processes virtually, without setting foot in the actual production facility or even before its physical creation.

DELMIA brings together the Virtual (V) and the Real World (R)

DELMIA cont.

PROCESS	BUSINESS PROCESS	PROCUREMENT
DEMAND	SUPPLY	MANUFACTURE
DISTRIBUTION	SUPPLY CHAIN	MANUFACTURING PROCESSES
DIGITAL PRODUCT DESIGN	PRODUCT LIFECYCLE MANAGEMENT	
PLANNING	CHANGE & CHANGE MANAGEMENT	CONFIGURATION

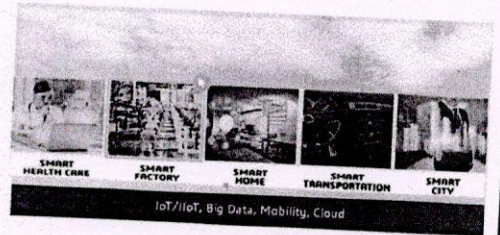
DELMIA cont.



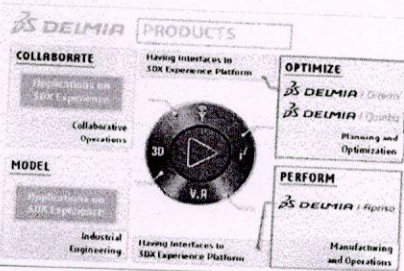
Autodesk
DELMIA
Manufacturing

DELMIA cont.

Technology Trends

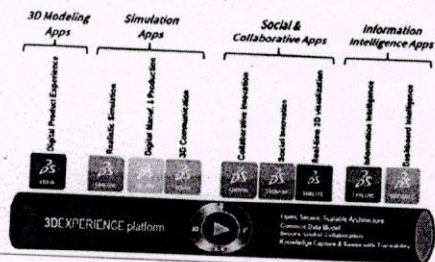


Autodesk
DELMIA
Manufacturing

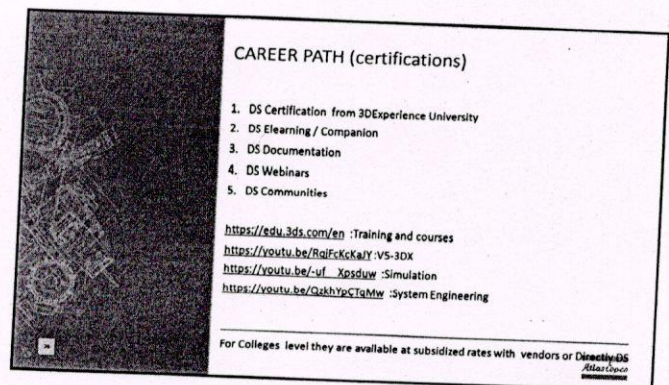
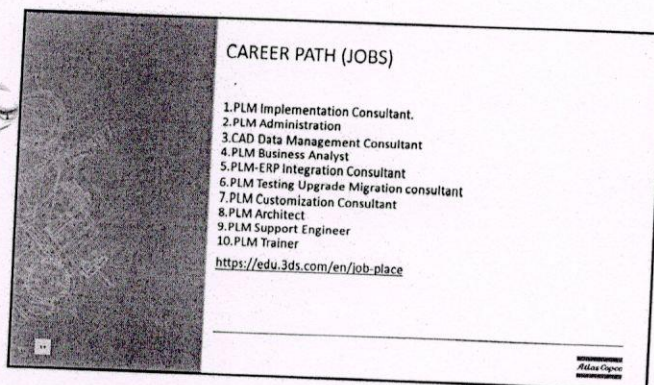
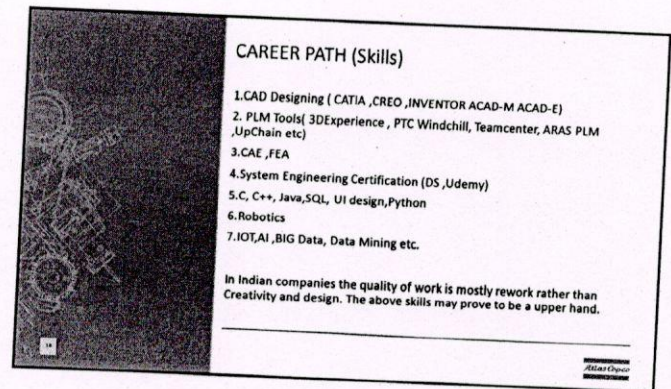
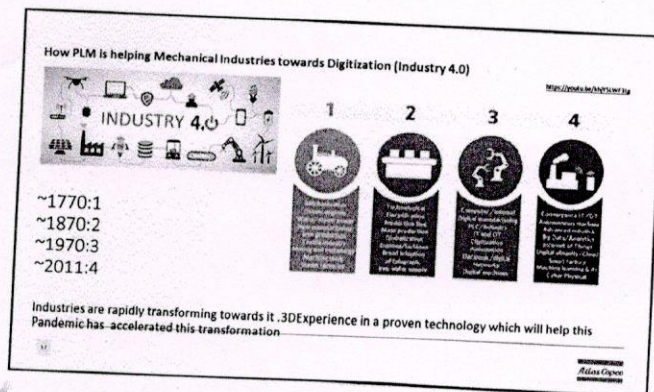



Autodesk
DELMIA
Manufacturing

3DEXperience Introduction (PLM) cont



Autodesk
3DEXPERIENCE
Manufacturing







Branding On Social Media

1. Linked in Branding (Social Era)
2. FB , Youtube

It is very important to Brand Students (Individuals, Colleges and Institutions)
Students can showcase the BE Projects.



Annual Summer Debate
The 2024 annual summer debate competition is a unique opportunity for students to showcase their debating skills and leadership abilities. The competition is open to all students and is held annually in the month of August.




Alina Caputo


Q&A



Alina Caputo



Thank You!
STAY SAFE!



Alina Caputo

Requesting Permission For TE students to attend placement sessions during college hours .

Alumni ETC 21 DEVEN MALI <devenmali_18963@aitpune.edu.in>

Mon 28-Jun-21 5:24 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: 1420 Gaurav Mishra <gauravmishra_18558@aitpune.edu.in>

Dear Sir /Ma'am ,

I , Deven Mali student of E&TC 2020-2021 batch request you to allow students of TE - Mechanical ,E&TC , IT and Computer to attend the Placement session on **30th June,2021 from 10am -12pm.**

I along with Prof. Manoj Khaladkar(TPO) and Mrs. Jaicy Sunny have been conducting regular placement orientation sessions for our 2021-2022 batch .

Already Conducted Sessions -

- Session -1 : Profile Selection and Prioritisation-Preferencing
- Session -2 : Techno Managerial & Managerial Profile Overview
- Session -3: Techno Managerial Profile Mock Case Study (BTA and Allied Profiles)
- Session -4 : Managerial Profile Mock Case Study (BOA, DAA and Allied Profiles)

To be Conducted -

Date : 30th June,2021

Time - 10am-11am :- Session -5 : Semi Coding + Managerial Profiles - IT service based (Mass recruiters)

Time - 11am-12pm :-Session -6 : Resume and HR Round Preparation

In the view of upcoming end semester exams in July and ongoing mock interview sessions in the evening , I request you to grant permission to students of your respective branches to attend the sessions during college hours .

The sessions will not only allow our students to be one step ahead as well as smartly manage their time , efforts, and studies .

Looking forward to your active involvement in the sessions .

Thanking You !

Yours Sincerely ,

Deven Mali

BE E&TC 2020-2021 Batch

ALUMNI SUPPORT IN CAMPUS RECRUITMENT

Alumni supported in fetching following companies for campus recruitment in 2020-21 and 24 students were placed in these companies:-

- mTatva
- Avalara
- FIGmd
- Solytics Partners
- Accops

PLACEMENTS THROUGH ALUMNI SUPPORT IN CAMPUS RECRUITMENT: B.E 2020-21

Sr No	Name of Student	Branch	Regn ID	Placed With	CTC (Rs in Lakh)
1	Yatharth Mathur	Comp	17271	Accops	9.00
2	Sahil	Comp	17182	Avalara Technologies	22.00
3	Bhupendra Yadav	IT	17418	Avalara Technologies, Sahaj Software	22.00
4	Saurabh Chourasia	Comp	17185	Avalara, FIGmd (12)	22.00
5	Saurabh Chourasia	Comp	17185	Avalara, FIGmd (12)	22.00
6	Rahul Malhan	Comp	17183	Avalara, HSBC	22.00
7	Shivam Kumar Pathak	Comp	17153	FIGmd, Browser Stack (18)	12.00
8	Amit Kumar Singh	Comp	17363	FIGmd, Credit Suisse, Deutsche Bank(19.60)	8.00
9	Archana Saini	Comp	17157	FIGmd, Deutsche Bank (19.60)	8.00
10	Abhishek Singh	Comp	17260	FIGmd	8.00
11	Vishal B Savade	IT	18966	FIGmd	10.00
12	Basukinath Tiwari	Comp	17187	FIGmd, Mindtree	8.00
13	Dhananjay Mishra	Comp	17241	FIGmd, GeeksforGeeks (9), Mindtree	8.00
14	Robin Singh	Comp	17151	FIGmd, GRAB (15)	10.00
15	Shubam Sharma	Comp	17902	mTatva	18.00
	Shubam Sharma	Comp	17902	FIGmd	10.00
16	Himalaya Singh Negi	Comp	17252	mTatva	18.00
	Himalaya Singh Negi	Comp	17252	FIGmd	8.00
17	Pradeep Kumar	IT	17332	mTatva, Raja Software Labs	18.00
18	Saba Karimi	Comp	17237	FIGmd, Nasdaq (13.44), Continuum	8.00
19	Akash Rajan Verma	Comp	17119	Solytics Partners	9.05
20	Gaurav Kumar	Comp	17139	Solytics Partners	9.05
21	Suraj Singh Rana	Comp	17257	Solytics Partners	9.05
22	Udit Dashore	Comp	17063	Solytics Partners	9.05

INNOVATION AND ENTREPRENEURSHIP CELL

Report : Academic Year 20-21

Support from Alumni

1. Guest Lectures Organised

Sr. No.	Name of the Speaker	Name of the organisation	Target Audience	Date
1	Session on "Marketing"	Pallavi Tyagi, Director, 26 technology Services	FE to BE	Sat 9/12/2020 3:30 PM - 5:00 PM
2	FE Induction Session "Entrepreneurship – My Journey"	Mr Rohan Dutta Founder, Deep info lab	FE	4 Dec 20 2.30 to 4.30pm

2. Training Programs

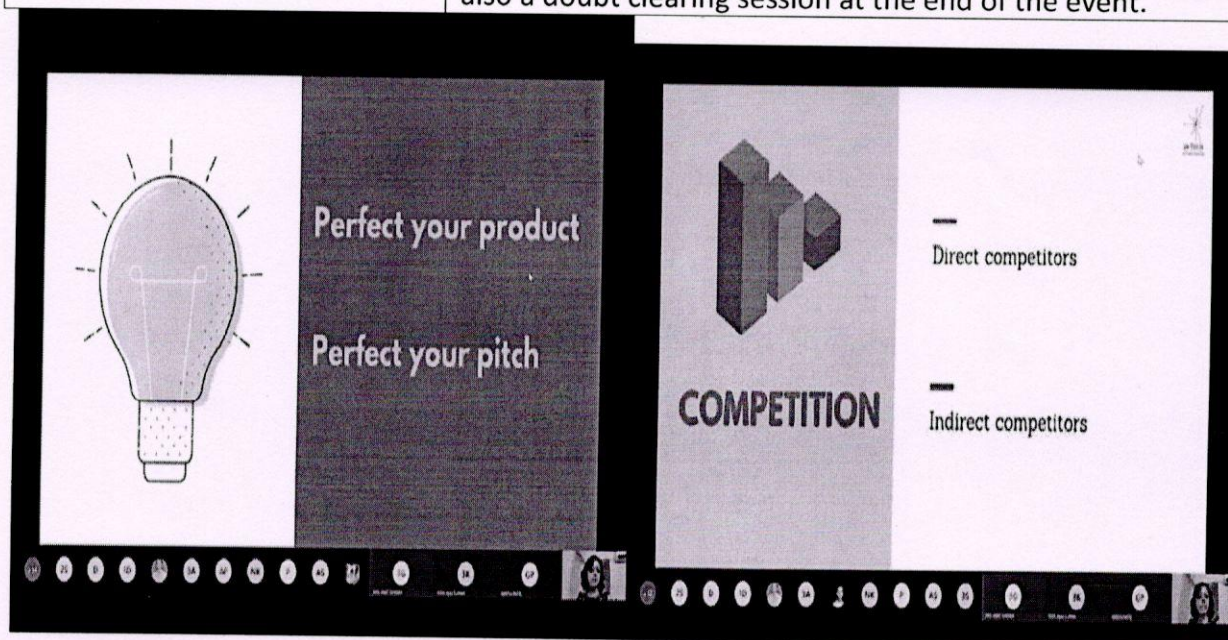
Sr. No.	Details	Name of the person/event	Organisation	Date
1	Entrepreneurship Development program –16 lecture series commenced on	Mr Pawan Yadav Founder Director Digital Persistent, Thought Power	Thought Power	19 th Sept 20, 26 th Sept 10 Oct, 24 th Oct, 7 th Nov 11.30 to 1.30
2	"Sales Pitch" (4 session series)	Nishant Pandey		8 th November 2020 9:30 am - 11:30 am And 20 th December 2020 9:30 am - 11:30 a 21 Dec 20 9.30pm to 11pm

Report Format for IIC3.0

Note: *mark are compulsory fields

Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/Instagram)	https://www.facebook.com/ecellait
Academic Year *	20-21
Program driven by *(to be decided by social media coordinator)	Ms Pallavi Tyagi
Program/Activity/Name *	Session on Marketing
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Leadership Talk
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Entrepreneurship
* Start Date	12/9/2020
* End Date	12/9/2020
Number of External Participants, If any	2
*Mode of Session delivery (offline/online)	online
*Number of Student Participants	30
*Number of Faculty Participants	2
Expenditure Amount, If any	nil
Remark	nil
* Benefit in terms of learning/Skill/Knowledge obtained	Students understood how to do market analysis and pitch their idea
*Objective	Introduction session on market research, company analysis, marketing pitch
*Faculty Name (Faculty involved in organizing event)	Geeta Patil
*Student Name((student involved in organizing event)	Shubham singh
*Video URL	https://drive.google.com/file/d/1pdH2iE12M2az7AOqr7F0Sy



	22t5pGhWif/view?usp=sharing
*Photograph1 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	attached
*Photograph2 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	attached
*Session plan/Brochure/Document/overall report of the activity (can attach separate file)	The session was conducted on the "Microsoft teams" platform. The speaker walked students through the essentials and the foundations of marketing. The speaker also talked about the various pitfalls that could be avoided while marketing your products/services. The basics of the creation of a marketing pitch were also covered. There was also a doubt clearing session at the end of the event.

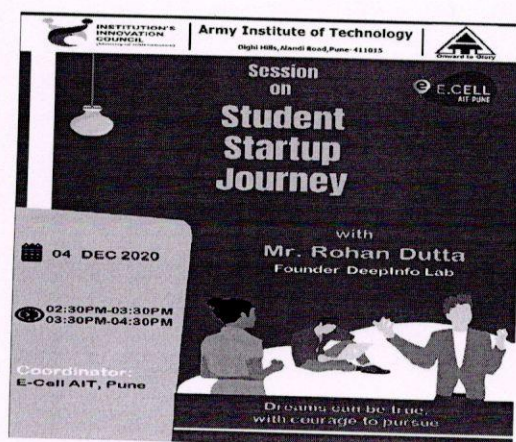


Report Format for IIC3.0

Note: *mark are compulsory fields


Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/ Instagram)	https://www.facebook.com/ecellait
Academic Year *	2020-2021
Program driven by *(to be decided by social media coordinator)	Rohan Dutta
Program/Activity/Name *	SESSION ON Entrepreneurship/Startup
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Motivation
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Entrepreneurship/Startup
* Start Date	4 th December 2020 2:30 pm - 4:30 pm
* End Date	4 th December 2020
Number of External Participants, If any	0
*Mode of Session delivery (offline/online)	online
*Number of Student Participants	263
*Number of Faculty Participants	4
Expenditure Amount, If any	0
Remark	nil
*Benefit in terms of learning/Skill/Knowledge obtained	<p>Student understood how to convert idea to startup. Orientation is given to all students about the E-Cell. Students understood the startup Journey of alumni entrepreneur. They interacted with the budding enter pruner and their queries were answered by them.</p> <p>Mr. Rohan datta explained how his participation in other college activates helped him in his journey of start-up.</p> <p>Mr Rohan datta explained the different skill students should acquire in their college days .</p>




	Activity was conducted which will help students to think of box
*Objective	To explain student how their college years at AIT can help them to build startup. To orient students about E-cell and support system provided by E-cell . Should understand the process to convert their idea into start-up .
*Faculty Name (Faculty involved in organizing event)	Shraddha Oza or Geeta Patil,
*Student Name (student involved in organizing event)	Abhishek Shedge
*Video URL	
*Photograph1 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker(can attach separate file)	 rohandatta1.jpeg
*Photograph2 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker(can attach separate file)	 rohandatta2.jpeg
*Session plan/Brochure/Document/overall report of the activity (can attach separate file)	Attached below



Report Format for IIC3.0

Note: *mark are compulsory fields



Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/ Instagram)	https://aitecell.in/
Academic Year *	2020-2021
Program driven by *(to be decided by social media coordinator)	Mr. Pawan Yadav
Program/Activity/Name *	MARKET RESEARCH - DO YOUR HOMEWORK?
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Workshop
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Entrepreneurship
* Start Date	21 st November 2020 11:30 am -1:30 pm
* End Date	21 st November 2020
Number of External Participants, If any	0
*Mode of Session delivery (offline/online)	online
*Number of Student Participants	 meetingAttendanceLi st.csv 66
*Number of Faculty Participants	2
Expenditure Amount, If any	0
Remark	nil
* Benefit in terms of learning/Skill/Knowledge obtained	Entrepreneurship Skills
*Objective	Entrepreneur ' s Inclination & USP' s Socio-Economical needs Thinking out of the box Customer Centric Solution Journey from target segment to target market (Demographics) Competition & Product USP' s
*Faculty Name (Faculty involved in organizing event)	Shraddha Oza, Geeta Patil
*Student Name (student involved in organizing event)	Kennith D' Silva
*Video URL	https://drive.google.com/file/d/1QBETLNruQEiIs0SqML32d4x-xrGobmad/view?usp=sharing

*Photograph1 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	 session6_pic1.jpeg
*Photograph2 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	 session6_pic2.jpeg
*Session plan/Brochure/Document/overall report of the activity (can attach separate file)	 Brochure.pdf

Report Format for IIC3.0

Note: *mark are compulsory fields

Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/ Instagram)	https://aitecell.in/
Academic Year *	2020-2021
Program driven by *(to be decided by social media coordinator)	Mr. Nishant Panday
Program/Activity/Name *	Sales Strategy 101
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Mentorship
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Entrepreneurship
* Start Date	8 th November 2020 9:30 am - 11:30 am
* End Date	20 th December 2020 9:30 am - 11:30 am
Number of External Participants, If any	0
*Mode of Session delivery (offline/online)	online
*Number of Student Participants	5-7 (Team Leads and Business Developer from each Startup Team) Exnos, Momentum Robotics, CheqIt, myAImate, AmpV , 20 audience
*Number of Faculty Participants	2
Expenditure Amount, If any	0
Remark	nil
* Benefit in terms of learning/Skill/Knowledge obtained	Sales and Marketing for a Startup
*Objective	To guide students on How to create Leads and how to convert those leads into customers. Sales and Marketing strategies.
*Faculty Name (Faculty involved in organizing event)	Shraddha Oza, Geeta Patil
*Student Name (student involved in organizing event)	Kennith D' Silva
*Video URL	https://drive.google.com/file/d/1SjAKqvcellM6AvvbqsNDZNjVxXmRDqZQ/view?usp=sharing

*Photograph1 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	 nishp.PNG
*Photograph2 (Jpeg Format max size 2 Mb) which shows strength of audience with speaker (can attach separate file)	 nishp2.PNG
*Session plan/Brochure/Document/overall report of the activity (can attach separate file)	

Nishant Panday sir Background:

Nishant Pandey is a 2001 graduate from Army Institute of Technology and holds an MBA from Northwestern University's Kellogg School of Management. Nishant has played leadership roles spanning Product Strategy, Program and Portfolio Management in Fintech, Banking and Commercial Real Estate. He is passionate about leveraging technology to solve complex business problems. His background includes almost two decades of experience in leading digital transformation. Nishant currently works as Director of Program Management & IT Strategy at a reputed commercial real estate company. Prior to that, he led product strategy for a global product line of data products for a reputed credit bureau. As a management consultant, Nishant had the opportunity to live and work in 6 different countries. Passionate about writing songs and poetry, Nishant started writing while he was at AIT and has written various songs. He was the Cultural Secretary of the college and led the AIT contingent for inter-college festivals like Verve, QuickSilver and Gandhaar. He believes that the time he spent at AIT was absolutely magical and the best all-round experience one can get. A storyteller, mentor and author, Nishant has written for publications of international repute. As the president of the PMI REP at Capgemini, Nishant trained more than 500 Project Managers. He holds the distinction of being one of 300 people in the world with the 3P's (PMP®, PgMP® and PfMP®) designation. Nishant lives in the suburbs of Chicago and is always available for any AITian looking for mentorship, guidance or opportunities to collaborate.