

Army Institute Of Technology (AIT), Dighi Camp, Pune - 15.

Director: 7249250115, Joint Director: 7249250117, Principal: 7249250186

Exch: 7249250183, 7249250184, 7249250185

Website: www.aitpune.com Email: ait@aitpune.edu.in

Recognised by AICTE and DTE Maharashtra and affiliated to Savitrabai Phule Pune University

ALUMNI CONTRIBUTION THROUGH SUPPORT SERVICES: 2022-23

Sr No.	<u>Activities</u>	No. of Students	<u>Page</u> <u>Nos</u>
01	Sessions/ interaction with students	660	2-27
02	Alumni support in campus recruitment	23	28-29
03	Support in E-Cell Activities	300	30-73

Training a Placement Officer Army Institute of Technology Dight Hills, Pune - 411015.



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SESSIONS/ INTERACTIONS WITH STUDENTS BY ALUMNI: 2022-23

Sr No.	<u>Topic</u>	No. of Students
01	Special Session of Case Studies by Mr Deven Mali, BE 2021 Batch, ZS Associates for BEs on 13 Jul 22	32
02	Session on My journey & learnings, career path after Engg, Academic path after Engg (Institution's Innovation Council) by Ms Meghna Raman, BE 2014 Batch for BEs on 29 Jul 22	86
03	Alumni Meet at AIT (Interaction with SE to BE students regarding career path and motivational talks) on 03 Dec 22	200+
04	Introductory Session – Campus Placement & Interview Strategies by Nitin Nagaich (BE 1998 Batch), Founder & Managing Director, Convate for TEs on 10 Dec 22	134
05	Interaction with SE & TE students by Mr Sameer Maini, BE 1998 Batch & Conferment of Successful Alumni Entrepreneur Award 2023 to him on 23 Feb 23	13
06	A session on Zblock- web3, block chain and internship by Mr Ankush Tiwari , BE 2002 batch for TEs on 25 Apr 23	279



BE 2023 BATCH SESSION BY MR DEVEN MALI ON 13 JUL 2022

'CASE STUDIES' (DEVENTINE)

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Fw: speaker session by Ms Meghna Raman

Dr Mrs Sangeeta Jadhav, HOD IT <hodit@aitpune.edu.in>

Fri 29-Jul-22 10:05 AM

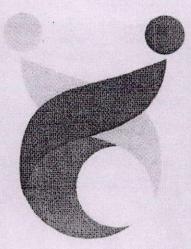
To: IT Faculty <itfaculty@aitpune.edu.in>

Cc: APARNA JOSHI <ajoshi@aitpune.edu.in>;Dr Seema Tiwari <stiwari@aitpune.edu.in>;Training Placement Officer TPO <tpo@aitpune.edu.in>

Hello Aparna,

Pls include this in IIC activity.

Kind Attention: TPO- Pls always include IIC logo while making banners along with AIT logo.



INSTITUTION'S INNOVATION COUNCIL

(Ministry of HRD Initiative)

Thanks and regards

Dr. Sangeeta Jadhav

Professor & Head (Information Technology)
Army Institute Of Technology
Dighi Hills Pune - 411015

Office Phone: 7249250184/ 7249250185 Ext: 2150 (M) 9923911211

From: Training Placement Officer TPO <tpo@aitpune.edu.in>

Sent: Thursday, July 28, 2022 5:26 PM **To:** HOD https://doi.org/10.2016/j.jc/

Cc: Director AIT <director@aitpune.edu.in>; Principal AIT <principal@aitpune.edu.in>

Subject: Fw: speaker session by Ms Meghna Raman

Pls forward to max students



Ms. Meghna Raman (2010 batch), an alumna of our college, will lead a session for everyone. She won a gold medal at the University of Pune. Her journey from AIT to MIT and ultimately Harvard was spectacular. She had a great experience working as a consultant. A knowledgeable individual is here to mentor and guide us. join the session and ask any questions you may have about employment and working.

- session link -

https://teams.microsoft.com/l/meetupjoin/19%3ameeting_Yzg2Y2RIN2EtOTdjMS00YjhjLTg0MmItNTE2ZmE4YmM4MWQz%40thread.v2/0? context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-9a89f632cc60%22%2c%22Oid%22%3a%2211bee2bc-04de-4335-a00f-de92db5dce21%22%7d

Date 29 July 2022 Time - 4 pm onwards Ms teams

Campus Placements and Preparation Strategies

3360 VIVEK TIWARI < vivektiwari_20181@aitpune.edu.in>

Wed 07-Dec-22 11 16 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Computer TE Div A 2022-23 <tecompa22@aitpune.edu.in>;Computer TE Div B 2022-23

<tecompb22@aitpune.edu.in>;IT Department Third Year Students 2022-23

<teit2022@aitpune.edu.in>;ETC Department Third Year Students 2022-23 Div A

<teetca2022@aitpune.edu.in>;ETC Department Third Year Students 2022-23 Div B

<teetcb2022@aitpune.edu.in>;Mechanical Dept Third Year 2022-23 <temech2022@aitpune.edu.in>

1999 batch Alumnus, Mr. Nitin Nagaich sir is the MD of Convate. He will be talking to all TE's on Saturday, 10th Dec on setting parameters for campus placements and preparation strategies.

Timing: 12 pm Venue: MS Teams

Meet Link: https://teams.microsoft.com/l/meetup-

join/19%3ameeting_MGJmZDg5ODItMDY3Yy00YzllLThkNzAtZGVhNWE2NDU5Mjhj%40thread.v2/0?

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In case of any problem ping me on 6387466977.

Campus Placement and Interview Strategies

3360 VIVEK TIWARI < vivektiwari_20181@aitpune.edu.in>

Sun 11-Dec-22 12:03 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Recording of the session:

https://drive.google.com/file/d/1rTOr1vGb_FawTHRDauuGbtsmlJOsXguh/view?usp=share_link

Attendance List:

- 1 1304 AMAN KUMAR
- 2 1317 DEEPANSHU YADAV
- 3 1325 NAVEEN KUMAR
- 4 1327 NIKHITA PAL
- 5 1346 SHAURYA SINGH
- 6 1351 SWAPNENDU CHAKRABARTI
- 7 1352 VIKAS PUNIYA
- 8 2301 ABHAY KUMAR SHUKLA
- 9 2302 ABHISHEK SINGH
- 10 2305 AKASH SINGH GANDHAR
- 11 2306 Aman kumar (Guest)
- 12 2310 Anurag Singh
- 13 2314 ARUNIMA P
- 14 2315 Aryan Dogrra
- 15 2316 Ashish Shihag
- 16 2326 HARSH KATIYAR
- 17 2331 Ishan Bhardwaj
- 18 2332 KARRI AAKASH
- 19 2333 (Guest)
- 20 2334 Monika
- 21 2335 Mukesh
- 22 2336 omkar (Guest)
- 23 2337 P RAJU
- 24 2338 Piyush Shukla
- 25 2339 PRASHANT KUMAR TIWARI
- 26 2340 PRATEEK DWIVEDI
- 27 2341 Prince Yadav
- 28 2343 RHITVIK VIJAY DEODHAR
- 29 2344 RISHABH TIWARI
- 30 2349 Sidharth
- 31 2353 THEJA P
- 32 2354 UTTKARSH SINGH
- 33 3302 ABHAY KUMAR
- 34 3308 AMIT SINGH RATHORE
- 35 3314 DIVYA PRATAP SINGH

37 3317 GOVIND PRAKASH GULERIA

38 3318 HARIOM

39 3321 HARSHIT SINGH

40 3326 KARTHIK C KALLUR

41 3328 MAHESH BHOSLE

42 3329 MANISH BISHNOI

43 3330 MANISH YADAV

44 3333 NAVEEN JHAJHRIYA

45 3334 NISHA

46 3337 PRANAY SINHA

47 3339 RAHUL P

48 3343 RISABH RAI

49 3347 RUPENDER

50 3348 RUPESH GULIA

51 3354 SURYA NARAYAN TRIPATHI

52 3355 TUSHAR SINGH

53 3357 VAISHNAVI

54 3358 VINAY KUMAR SINGH

55 3359 VIPIN KUMAR YADAV

56 3360 VIVEK TIWARI

57 4301 ABHINAB PRATAP SINGH

58 4315 ARCHANA KUMARI

59 4318 BHAUMIK MAAN

60 4321 GAURAV KUMAR

61 4329 J GIRISH

62 4344 PRINCE HARSHWARDHAN KAPARE

63 4345 PRINCE KUMAR PATEL

64 4346 RAHUL LAMBA

65 4348 ROHIT KUMAR SHARMA

66 4349 Sachin Poonia

67 4351 SATYAM SINGH

68 4356 SUSHMITA SINGH

69 5302 AAYUSH SINGH RATHORE

70 5303 ABHAY MISHRA

71 5304 ABHINAW GUPTA

72 5305 ABHISHEK SHUKLA

73 5308 Amandeep Kumar

74 5309 AMIT KUMAR YADAV

75 5310 AMRUTA ASHOK PATIL

76 5317 Dhiraj Kumar Singh

77 5318 DIKSHA DESWAL

78 5320 GAJENDER SINGH

79 5321 GIRIDHAR SUJAI

80 5323 HIMANSHU SINGH

81 5324 JATIN KUMAR BHATT

82 5330 PITTA SAI KIRAN

84 5332 PRIYANKA VIJAY NIKAM

85 5334 RAJAN YADAV

86 5338 SAMIK CHOUDHURY

87 5339 SANDEEP KUMAR MISHRA

88 5345 SHEKHAR SINGH

89 5348 SUDHANSHU TOMAR

90 5349 SUMIT KUMAR

91 5351 SUNIL KUMAR

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93 5353 UPPALA DEVARAJ

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98 5358 VINAY UPPADA

99 5359 VISHNU SINGH

100 5361 YOGENDRA SINGH

101 7304 ABHISEK KUMAR SINGH

102 7313 ANIKET NAMDEV DIGOLE

103 7314 ANIRUDH MALIK

104 7315 ANKIT SINGH

105 7317 AVNISH PRAJAPAT

106 7319 AYUSH MAAN

107 7320 Ayush Kumar Tiwari

108 7321 BHUVAN CHANDRA JOSHI

109 7328 HARSIMAT SINGH KAHLON

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111 7330 JANVI RATHI

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116 7345 PRIYANSHU PRIYAM

117 7353 SHIVAM KUMAR

118 7354 SHIVANSHU TIWARI

119 7359 VENKATA SAI NARENDRA GAMINI

120 7360 VIDUSHI SINGH

121 7364 YOGESH

122 Abhay Mishra (Guest)

123 Aditya Patel (Guest)

124 Arun (Guest)

125 Ashish Vardhan 3327 (Guest)

126 Gautam (Guest)

127 JSC (Guest)

128 Nitin Nagaich

120 Catina /Cuntl

131 Sayanya Mondal (Guest)

132 Shivangi Kotnala (Guest)

133 Sunil Kumar (Guest)

134 Tanu Sharma (Guest)

Campus Placement & Interview Strategies As On 10 Dec 2022 by Nitin Nagaich





Sameer Maini
Chief Executive Officer/Chief Information Officer
Collaborationroom.Al · Full-time Greater Seattle Area

About

Results-Oriented technology industry leader with seventeen years of expertise in infrastructure analysis, business optimization and implementing cutting edge solutions for Enterprise Support, Operations, Applications and Security.

Core Competencies: Strategic and Business Planning **Budget and Cost Management** Vendor Management Change and Risk Management Virtualization and Infrastructure Process Improvements and Best Practices PMO and Project Management Onshore / Offshore Models Data Center Management Mergers and Acquisitions **Enterprise Architectures** Data Security - NIST, PCI, FISMA Team Management Operations Improvisation **Business Consulting**

Experience

Chief Executive Officer/Founder
Collaborationroom.AI · Full-time
Sep 2021 - Present · 1 yr 3 mos Washington, United States

Collaborationroom.Al is a next generation Communication platform. This patent pending purpose built product enables contact centers to support their work from agents just like they were in a brick and mortar facility. Our customers are seeing higher agent utilization, productivity and compliance and getting measurable ROI within 30 days of using the productCollaborationroom.Al is a next generation Communication platform. This patent pending purpose built product enables contact centers to support their work from agents just like they were in a brick and mortar facility. Our customers are seeing higher agent utilization, productivity and compliance and getting measurable ROI within 30 days of using the product.

➤ <u>Chief Information Officer</u>
State Collection Service, Inc. · Full-time
Sep 2021 - Present · 1 yr 3 mos Washington, United States

Interaction of Students with Mr. Sameer Maini as on 23 Feb 2023
- Succesful Entrepreneur 2023

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EVENTS & ACHIEVEMENTS



Mr Sameer Maini, 1998 E&TC alumnus had visited AIT on 23 Feb 2023 and had an interaction with current SE and TE students. Successful Alumni Entrepreneur Award was conferred to him.





TRAINING & PLACEMENT CELL

NOTICE - 14/2022-23

PPT CUM SEMINARS OF ZBLOCKS AND DEUTSCHE BANK

Two pre-placement talk cum seminars are being organized for third year students as per the details given below:-

(a) 25 Apr 2023

Time: 10.00 a.m to 12.00 p.m.

Topic: Web3 World, Block Chain and internship PPT

(iii) Company: Z Blocks

(iv) Venue: Manekshaw Hall (v) Students: TE All Branches

(b) 26 Apr 2023

(i) Time: 3.00 p.m to 4.30 p.m

(ii) Topic: DB Intro, How to prepare for interviews, how to write a good resume

(iii) Company : Deutsche Bank

(iv) Venue: Manekshaw Hall

(v) Students: TE Comp, E&TC, IT

- All students should remain present in M Hall, 10 minutes prior to the above mentioned time.
- Students attending these sessions only will be allowed for internship/ campus recruitments.

(Prof MS Khaladkar)

Training & Placement Officer

Date: 21 Apr 2023

Copy to:-

Director Jt Director

For info please

Principal HOD E&TC

HOD Comp

HOD IT

HOD Mech

Faculty PRs Maint I/C (E&M)

- For generator back-up

Mr Nitesh/ Mr Pravin - For PA system arrangement

man Gupta <naman.gupta@zpiocks.io> ursday, April 6, 2023 4:57 PM

ikush Tiwari <ankush@zblocks.io>; Training Placement Officer TPO <tpo@aitpune.edu.in>

ject: Re: Blockchain Training and Internship

You don't often get email from naman.gupta@zblocks.io. Learn why this is important

Hello sir,

Nice to e-meet you.

As requested, sharing a detailed deck with you to introduce our 'Campuschain Program', powered by zbyte.

Please let me know a good time to connect as I'd be happy to take you through our program at length - right from its benefits to opportunities to its success stories.

Happy to answer if there are any queries.

We're looking forward to this partnership to conduct sessions and hackathons with AIT students.

Thank you and warm regards, *' ·man Gupta

Wob: +91 9549389995

From: Ankush Tiwari <ankush@zblocks.io> Date: Thursday, 6 April 2023 at 11:39 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Naman Gupta <naman.gupta@zblocks.io> Subject: Blockchain Training and Internship

Hello Sir,

As discussed earlier with you, I am writing to you to introduce our Campuschain program.

The campushchain program is about training students on blockchain and doing hackathons with trained students. We have started this activity with colleges in Pune.

I am adding Naman from my team in this thread, who is leading this program from our side. Request a call/meeting so he on brief you on the program and its benefits. I would love to do this with AIT students and faculty and do some campussponsored hackathons.

Naman,

Please share the detailed presentation with Prof. Manoj Khaladkar Sir.

Regards, Ankush.

ockchain Training and Internship

nan Gupta < naman.gupta@zblocks.io>

on 17-Apr-23 2:43 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>;Ankush Tiwari <ankush@zblocks.io> Hello sir,

I spoke to Vivek, and he mentioned that we can plan to conduct this session on 25th April '23 (Tuesday) from 10 am to 12 noon. Please let us know if that works for you and the management.

Session Agenda:

zbyte's team will come to the college and teach the basics of Web3, blockchain, and creating decentralized apps using our low-code/ no-code tool dPlat.

The session will begin with the basics, followed by an introduction to our platform. Since it's a low-code tool – any student can participate in our session to learn about the Web3 world. We welcome students from all the branches.

Post-session:

Once the session is conducted, we will ask the students to build a dApp on our platform to help them understand the depth and benefits of the platform. It will help the students to explore the web3 world in detail with terms like Smart practs, Multi-chain deployment, wallet etc.

We are happy to offer post-session support as well to all the students. Our goal is to ensure students should learn how to build dApps using a low-code platform and be future-ready. We will also share various Web3 learning resource materials with the students to get started with Web3. We would need the email IDs of the students to share the same.

Please let me know if I can help you with anything else.

Thank you, and warm regards,

Naman Gupta M: 9549389995

From: Training Placement Officer TPO <tpo@aitpune.edu.in>

Date: Monday, 10 April 2023 at 12:58 PM

To: Naman Gupta <naman.gupta@zblocks.io>, Ankush Tiwari <ankush@zblocks.io>

bject: Re: Blockchain Training and Internship

Dear Naman,

Tried reaching out to you.

We will take this ahead for sure. Let us connect to find the suitable time and date for the session. I will assign one student coordinator to support you in this task.

Regards,

Prof Manoj S Khaladkar (ME Electronics) Training & Placement Officer Army Institute of Technology

Dighi Hills, Pune-411015 Mob: 09822354503

www.aitpune.com

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35	Swapnendu Chakrabarty	EXPLA	Sweet
36	Humank Singh	EXICA	Kemane
37	Ritik Kuman	EKREA	Remoz
38	Ronak Sharma	E4 tc A	Lond
39	Eshaan Kapoor	Comp A	delay
40	Rahul Kurrar	Comp B	Pahulloum!
41	Vikas Toupathi	E4TC(B)	di das
42	Vinay Uppada	E&TC(B)	
43	Zajan Yndar	ELTC(B)	Firm)
45	Ashiehek Shukla	ELTC (B)	after a
46	Rahul Manha	Efte (B)	Karly
47	Abhishek Kumooc	ENTC (B).	tolistic -
48	Crajendor Singh	ENTC (B)	Gud -
49	Divyanshu Crubba	Comp A	
50	Kanchan Der malsk	17	1
51	Vinay Runan Dingh	CampA	A-
52	Vinay Runan Dingh KISABH KAI	COMPA	Steel
53	Himanshu Pawar	Comp A	H.
54	AJAY ANANO TRIPATHI	Comp A	Mary
55	AJAY SINGH	117	Ainer
56	SUBNAM SHAMRAO KADAM	(omp A	Shadan
57	ARUN KUMAR	Compa	<u>a</u>
58	Rahal Singh Nagarketi	COMPA	est -
59	Ponkaj Kumar	Compa	Pankaj
60	Dheeraj	compa	Dheerog
61	Twher Single	comp A	Turkass
62	Dhya Batap Singh	Corep A	W
63	Lubush Kumave yardan	Comp A	Aubs
64	Shubham Singh Bisht	COMPA	Q1-

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65	Avirandan Kunan	Comp A	Au
66	South Seigh Rodewore	Coup A	A CAL
67	Pablica	CompA	2ds
68	Wishart Mahala	long of	wh
69	Pranay Sinha	CompA	2
70	Amandeep leumar	ENTC-B	the
71	Himanishu Graupale	comp-A	Char
72	Harmapret Sigh	Comp. A	PS.
73	Roushan Kumar	Entc'B'	Langen 35
74	Sumit Rumar	ENTC-B	
7 5	Piyush Shukla	Mech	Bys
76	Saurar	ENTC-A	Savo
77		A-7183	Postar)
78	Abhijeet Bahagana Abnwani Rautela	ENTC A	R
79	Vinay sirgh	ENTC-A	whay
80	Survagit Ghosh	ENTCA	Serva
81	Shivnaj Simogh	ENTCA	Shirt
82	Vhield Kumae Singh	Ente-A	- W
83	VISHAL SINGH	ENTC-A	¥~
84	Pankaj Yadar	ENTC-A	
85	rivek human	ENIC-A	-8
86	Prince Kumar	ente-A	-8-
87	Kamakshi dixil	ENTCA	Pool
88	Shantanu kumar Kar	ENTC-A	Show
89	Prateek silchwar	ENTC-A	Pharaea.
90	Vivek Raj	ENTC A	4
91	Shahid	ENTC A	Shahil
92	Carminder	ENTC A	Dyudan
93	sachin	Ente-A	Jahrin.
94	Ashish Kumow His hera	ENTC-A	
95	Vibhar Juipathi	ENTC-B	terpothes

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97	NITIN SHEKHAWAT	ENTL-B	Que .
98	SAURABH RAWAT	ENTC - B	8
99	ATUL YADAV	ENTC-B	Atul
100	ARCHIT.	ENTC-B	Agust Archet
101	AYUSH SINGH	ENTC-B	Ayush
102	Gaigndon Single	ENTC-B	Gan
103	Giridhar Sujai	ENTE-B	Crade
104	Alphinaus Grupha	ENTC-B	Gupa
105	Sachin Repaswal	E81C-4	Sacra
106	Baching Kumar	comb-s	8
107	Hitesh Kumar	romp-3	P
108	Ragragatan Singh Inda	Comp-B	Payvardhers.
109	Manish Kalyan	(smp-B	Okelyer
110	Manish Bhavariga	Comp-B	many
111	Saurabh Joshi	Comp B	200
112	Harrimonal Singh	Comp-B	Marinat.
113	Nikhil Singh	Comp-B	(Liveril
114	Malipal Silyh	Comp-18	Thought-
115	Praval Protap Sigh	Comp R	28
116	Aldray Pratap Singh C	CompB	a
117	Tershas Deatha	compB	Toshaylate
118	Vikram pratap singh	TE EATEB	Vila
119	Sumit pawar	TE ELTI-B	15 aver
120	Sudhanshu Toman	TE ESTO-B	8
121	Aman Swarnakar	TE ENTRA	
122	Souran Raturi	TE ENTEA	Souran
123	Prakash Prasad	TE ENTLA	Bel
124	Naveen Kumar	TEENICA	Apr
125	Pankey Kuman	TE ENTLA	elji
126	Lakshyadup Paty	TEENTC A	Color

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127	Amurag Seigh	Mech	ahnsk
128	rikhita Pal	EnTC-A	Pay -
129	Divyangana Snigh	ENTC-B	<i>A</i>
130			
131	UISHAL	COMP-B	<u>Vu</u>
132	AYUSH MAAN	COMP-B	Ay_
133	AYUISH SHARMA	Comp.B	
134	Cautam	COMP-B	W.
135	Ankit SINGH	Comb-B	0
136	A Bhay Uyshvan	Come-B	Sur
137	Sanjit Singh	mech	Argut
138	Khiladi Shigh	ENTIC-B	He-
139	Sivom malik	ENTIC-B	She
140	Promod Jyan	Comp B	Ofn
141	Virendan	Comp B	ada
142	Narendra	CompB	M
143	Priyanshu Priyan	(omp B	fra
144	Fahad	Comp B	Fac
145	Anhat Keemax	22	P
146	Arun Kuman	11	A
147	Robit Keman	47	Ker
148	Shawya Lingh	Ente A	Sharry
149	Metura Kathi	SuterA	+ 1
150	Avinash Kumas	Ente A	Abritain
151	Sachin	Enh d	Sochi
152	A Aman Kumai	Enh A	Aman
153	Abhinar Bajad	Enh A	Bajord.
154	Harrhwardhan	ENLA	Marel
155	Depar Kimay	Ente A	
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157	Ronar Showma	Enter	Buch

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158	Megha Kumari	Comp	Meglid
	Ritika	Conys	D
159		IT	墨.
160	Shivangi Kotnala	IT	Jary
161	Annanya	<i>II</i>	Sazeria
162	G.S.S. anjana Bourna		000
163			Anchana
164	Archana Kumari	1T	W.:00:
165	Monika Bugalia	17	Stran
166	Sotyam kumay Singh	Mich	
167	P. Ragu	Much	A SA
168	Anda singh	ente	7401
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175	C. Shankar Ganesh	meeh	Sled
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177	Monika		de
178	Ishan Bhardwaj	Man	LAS
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185	SHAHL	ENTC A	7,000
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SR NO	NAME OF THE STUDENT	BRANCH	SIGN
189	UPPALA DEVARAS	TEENTC-B	-KMI-
190	Devandy Bhadavria	TE COM P-B	Dwar
191	SUNIL	TE comp-B	Queil
192	Aniket Digale	TE LOND- B	Des
193	Amit canase	TE Comp	Manase
194	Arunima	TEMECH	Nove .
195	Hemant Jungar	TE comp	Boner
196	Panka Doodhwal	TE EnTC	Ounter
197	Prince Kumar	TE ENTC	Prince
197	Robit Yadav	TEANTE	ZRohit
190	Ritesh	PEEnte	Diaz
200	Amit Kumar yadar	TERNTC	Smil
200	Yosendra Sinsh	TEENTO	Yoyendra
202	Ath Kaple	TE Mech	
202	Poidi Ajay	TE ENTI-B	Al de
203	C. Forush	TG COMPE	6 630
205	Pitta Sai Kixan	TE ENTC-B	04-
No.	Shivam Gupta	TE ENTE-	S KIND
206	Sandeel Kuman Mishra	TE GATC-1	3 3
208	Somik Choughery	TE ENTL-1	3 83
209	Vaibbar Yadar	TE Engl-3	Bible
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221	Mohal Ashoral	Comb	De j
222	Himensh Singh	FICE	1=1.
223	Hazersh Sharma	ETC B	D
224	Prabhasa Kumar	ETC-B	+
225		COMP-B	mess
226	Monit Roj	IT	Justin to
227	sushmita singh	FATCA	BA
228	Beauty	Te Comp-B	dit
229	AVNISH PRASAPAT	TE Comp-B	735
230	Shivanshee Piwari	TE CompB	for
231	Shivam Kumar	TECOMP B	Megha
232	Megha	TE Comp &	& stole
233	Riffka Tripothy	TE compo	Jergern
234	Satzam Tripothy Bhuvan Chandra Joshi	TE COMPB	tryoli
235	Bhavan Chanara Joseph	TE COMP B	
236	Ayush Tiwasi Manhan	TE FT	@agstar
237	Gulvinder singh Charham	16 Comp	8
238		TE COM	a
239	Dipark Kuenou.	TE-EMIL	Vilcan
240	S Vijay Vardhan	TE-ENT	+ ~ ~
241	Devender singh	TE-Mu	
242	Rishath Timori	TE-ENTC	
243	Wisher Singh	TE LOWP	A
244	Mohammad Asway	TE LOMP	A a
245	Sahil	TE ENTE	a Aug
246	Asigned Pandey	TE ENTO	1 was
247			1111
248		TE ENTO	(1)
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250	Shivam malik	TF FMIC-	

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252	Poring yarshwardhay	II	10
253	Bhaunik Maan	IT	Braan.
254	Alitya Kumar Verma	17	aximar.
255	Ruskash	15	La
256	Pawan	I (T	*
257	Abhighek Rei	117	Ohnsur-
258	Pankaj Kumas		PA
259	glasher Rowel	IT	R,
260	Kunal Dakhe	I7	tol
261	Popinder Singh	IT	10/hz
262	VishnU	Entc	Test
263	Deepale	Entc	Dee
264	Anjalish	Mech	A
265	Agyosh Singh Ratherie	Eorte	1 Far
266	Ashuan.	Mech	*
267	Yugandhas Patil	Ente	Dan.
268	Akhil Deshwal	Ente	Adeshual
269	Sydien Bonia	エナ	186
270	Anitya Farihan	コエ	Afortya
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272	Hodeep Singh	IT	ghulfs
273	tumahshu Yadar	17	
274	Akash Singh	IT	akash
275	Prince Kumar Patel	IT _	Rus
276	Shubham kumar	17	Shulshan
277	Sommenden singh	IT	du -
278	Ankit Agnihoti	IT	Siks
279	J Grisish	IT	ben
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ALUMNI SUPPORT IN CAMPUS RECRUITMENT

Alumni supported in fetching following companies for campus recruitment in 2022-23 and 23 students were placed in these companies:-

- Dreamplug Technologies (CRED)
- Varian
- Accops
- HHA Exchange

Training & Placement Officer
Army Institute of Technology
Dighi Hills, Pune - 411015.

ALUMNI SUPPORT IN CAMPUS RECRUITMENT: B.E 2022-23

Sr No	Name of Student	Branch	Regn ID	Placed With	CTC incl RSUs (Rs in Lakh)
1	Sayan Ghanti	Comp	19279	Dreamplug Tech	52.00
2	Swapnil Sinha	Comp	19212	Dreamplug Tech	52.00
3	Deepak Barnwal	IT	19367	Dreamplug Tech	52.00
4	Harish Kumar Bajiya	IT	19375	Dreamplug Tech	52.00
5	Aashna Vaid	Comp	19158	Varian	9.45
6	Amit Kumar	Comp	19723	Varian	9.45
7	Syed larshed Hussain	Comp	19263	Varian	9.45
8	Ajay Kumar	Comp	19133	Accops	9.00
9	K R Shiva	Comp	19147	Accops	9.00
10	Ravi Kumar	Comp	19110	Accops	7.00
11	Rahul	E&TC	19538	Accops	7.00
12	Vinay Kumar	E&TC	19474	Accops	7.00
13	Shorabh Singh	IT	19352	Accops	7.00
14	Vikas Choudhary	IT	19394	Accops	7.00
15	Preet Rathi	Mech	19648	Accops	8.00
16	Rinku Gabhane	Mech	19690	Accops	7.00
17	Akash Yadav	Comp	19066	HHA Exchange	9.00
18	Parshant Rajput	Comp	19219	HHA Exchange	9.00
19	Rakesh Tholia	Comp	19307	HHA Exchange	9.00
20	Shivendra Kaushal	Comp	19242	HHA Exchange	9.00
21	Snehasis Sahoo	Comp	19230	HHA Exchange	9.00
22	Ritik Bhatt	E&TC	19496	HHA Exchange	9.00
23	Prabal Kumar	IT	19318	HHA Exchange	9.00



ALUMNI SUPPORT IN INNOVATION AND ENTREPRENEURSHIP CELL Academic Year 22-23

1. Guest Speakers

Sr. No.	Name of the Session and Speaker	Name of the Alumni Speaker	Target Audience	Date
1	Future of Drones	Mr Santosh Sharma, Co- Founder, Vyom vista Alumnus -2009, Comp	FE to BE	4 Feb 2023 11.00 am - 12.00 pm
2	Engineer to Entrepreneur	Mrs Pallavi Tyagi, Digital Marketing Strategist, Founder, 26 Technologies Alumnus -2003, Mech	FE to BE	6 Feb 2023 4pm – 6pm
3	Decode Startup to build Startup, Celebrating struggle over success	Mr Ravi Kumar, Founder, udChalo Alumnus - 2009, Mech	FE to BE	27 Feb 23
4	Student Entrepreneurs	Mr Nishant Pandey, Director of product management, JLL Technologies Alumnus - 2001, E&TC	FE to BE	28 th March 2023 3pm – 4pm
5	Startup journey	Mr Ayush Agarwal, Director, Regional Head, cars24	FE to BE	15 th April 2023 3pm – 4pm

while

Training & Placement Officer Army Institute of Technology Dighi Hills, Pune - 411015.

2. Events Judging

1	Unnati 2.0	Judges – Mr Deepak Yadav, 2020 E&TC, Mr Awanish Pandey, Comp	FE-SE	11 th and 12 Nov 22
2	Nocode Startup - A three-phase competition that focused on building a prototype for a problem statement in different domains.	Judges – Mr Sandeep Mukhopadhyay, FreightFox IT	Open to all (AIT + Non Aitians)	14-15 Apr 23
3	Shark Ttank	Judges - Mr Ayush Agarwal, Mr Varun Jain (2003 Comp), Mr Styender Singh (IT)	FE to BE	15 April 2023

3. Mentoring Program

Mentor - - Mr Varun Jain, Co-founder, udChalo, Founder, Tavisca, Alumnus, 2003, Computer Engg, on 27th April 23 at ECell office between 2pm to 6pm.

Participating Teams -

- CSD Express Nitesh Kumar, Nishu Singh, BE E&Tc
- SSB Accommodation Platform Ankit Kumar, SE, E&Tc
- · Kashida Ankit Singh, Kavya Chauhan, SE IT

4. Student Startup initiatives Support

Sr. No.	Event/Activity	Date/Time	Attendees
MEHIC	cubation Program ("Lemonade in series - Abhijeet Deogirikar (2003 Coli Tyagi (2003, Mech)	to Juice Center") omp), Vandana Ba	alkrishna (2001 Comp
1	Session 1 – Market Survey/ idea Validation by Pallavi Tyagi, Founder, 26 technology Services	16 June 23 9 pm to 10pm	3 FE student teams (7 Students)
	Session 2 – Technology Execution by Mr Abhijeet Deogirikar, Founder, CopperCloud IOT	23 June 23 9pmto 10pm	2 FE student teams (5 Students)

Dr Shraddha Oza I and ECell

Report on Event : Online Webinar by Vyom Vista Co-Founder, Mr. Santosh Sharma

Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/ Instagram)	https://www.instagram.com/p/CoMmVb_Mfnb/?igshid=YmMyMTA2M2Y= https://www.linkedin.com/posts/innovation-entrepreneurship-cell_vyom-vista-activity-7027214237408108545-zf8e?utm_source=share&utm_medium=membe r_android
Academic Year *	2022-23
Program driven by *(to be decided by social media coordinator)	AIT I & E Cell
Program/Activity/Name *	Online Webinar by Vyom Vista Co-Founder, Mr. Santosh Sharma
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Guest talk about Drone industry and his journey to become a successful entrepreneur
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/O ther)	To Encourage students in drone technology and sponsor them. To promote entrepreneurship in the college and to acknowledge them.
Number of External Participants, If any	Yes
*Mode of Session delivery (offline/online)	online



Required Field	Information to be filled
*Number of Student Participants	35
*Number of Faculty Participants	2 (Retd. Brig. Abhay A Bhat, Dr. Shraddha Oza)
Expenditure Amount, If any	NA
*Benefit in terms of learning/Skill/Knowledge obtained	The session was extremely informative for all budding entrepreneurs and drone enthusiast. The speaker shared his ideas, inspirations, initial struggle and eventual success. He also mentioned the various income streams and how we need to understand the market for the specific product. It was an inspirational talk and it motivated students to become entrepreneurs.
*Objective	This was to encourage the entrepreneurial spirit among students and for the students interested in entrepreneurship to get the idea how startups work and learn something from their inspiring journey.
*Faculty Name (Faculty involved in organizing event)	Dr. Shraddha Oza
Student Name (student involved in organizing event)	Whole I&E cell team
Video URL	NA



Required Field Session plan/Brochure/Document/Poster for the event (Jpeg Format max size 2 Mb) (can attach separate file) Interested in Drones? Specials Sontosh Sharma co-founder, typen Visto Join ONLINE us at WEBINAR 4 February 11,00AM To Fi Follow Us Police Us Polic

Overview:

It was an Online Webinar organized by the Innovation & Entrepreneur Cell of Army Institute of Technology. The objective was to encourage the entrepreneurial spirit among students and for the students interested in entrepreneurship to get the idea how startups work and learn something from their inspiring journey.

The event proved to be a great opportunity for the students to learn from a esteemed entrepreneur like Mr. Santosh Sharma, Co-founder of Vyom Vista. He provided a fantastic insight of the drone industry and the problems faced during product development and marketing. He shared his journey that taught us how to face the ups and downs in any start-up and to withstand whatever it throws at you. To build connection and employ an ideal team. The session ended with QnA session where he cleared doubts of every attendee.



Report for "Engineer to Entrepreneur"

Speaker Session on **"Engineer to Entrepreneur"** 7th February 2023

Required Field	Information to be filled
Link for publicity on Social media * (Facebook//twitter/Instagram)	https://www.instagram.com/p/CoO 7ZIdMGGI/?utm_source=ig_web_co py_link
Academic Year *	2022-23
Program driven by *(to be decided by social media coordinator)	AIT I&E Cell
Program/Activity/Name *	Engineer to Entrepreneur
Select one of the Program Type *(Workshop/Leadership Talk/Motivation Speech/Field Visit/Other)	Speaker session
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Entrepreneurship
* Start Date and time	7 th Feb 2023, 16:00 Hrs
* End Date	7 th Feb 2023, 17:00 Hrs
Number of External Participants, If any	-
*Mode of Session delivery (offline/online)	online
*Number of Student Participants	40
*Number of Faculty Participants	2
Expenditure Amount, If any	NA
Remark	
* Benefit in terms of learning/Skill/Knowledge obtained	 Learnt about entrepreneurial leadership skills. Time Management Risk- Taking Ability Teamwork
*Objective	The focus of the session was on educating the participants about the benefits of being an entrepreneur and boosting their self-assurance in making that decision as a career option. She also discussed the mindset shift required to switch from engineering to entrepreneurship



	through her own experience, as
	well as the necessary skills, such
	as time management, leadership,
	and risk-taking abilities. The
	mindsets of an entrepreneur were
	also discussed with the students.
*Faculty Name (Faculty involved in organizing event)	Dr Renuka Bhandari
*Student Name((student involved in organizing event)	Kumari Sonali Singh, Dheeraj
	Joshi, Varsha Phulera and the
	whole I&E cell team
*Video URL	https://aitpuneedu-
	my.sharepoint.com/:v:/g/persona
	l/samikchoudhary_20485_aitpune
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Overview of the event:

The two-hour speaker event was broken up into three segments, with a question-and-answer period following each. Pallavi ma'am spoke about the abilities an entrepreneur needs in the first part of the session, emphasizing time management, the level of study needed to find a solution to a problem because it's critical to know what works for us, and choosing the correct team. In the second section, participants learned about the necessary qualities for entrepreneurial leadership, such as initiative, risk-taking prowess, and teamwork, as well as techniques for cultivating and using them. In the third section, ma'am discussed the attitudes we should let go of in order to become successful entrepreneurs, such as the idea that there isn't only one proper solution to every problem, technology isn't always the best solution, and we shouldn't always follow instructions or guidelines.

About the Speaker:

Mrs. Pallavi Tyagi is the founder of 26 Technology Services, a digital marketing strategist, and an automotive engineer. She graduated from the mechanical department from Army Institute of Technology's 2004 Batch.

In the area of digital marketing, she offers consulting services to start-ups, small enterprises, and NGOs. She works with these companies at all stages of their development, from planning their early-stage marketing to enhancing their ongoing marketing initiatives.

Her goal is to support successful entrepreneurship. To that end, she has taught more than 500 entrepreneurs and worked in numerous roles with young and aspiring businesspeople. She has led various workshops on marketing and entrepreneurship. Students and young professionals who desire to pursue careers in marketing can get mentoring from her.



Report on The Saga Talks

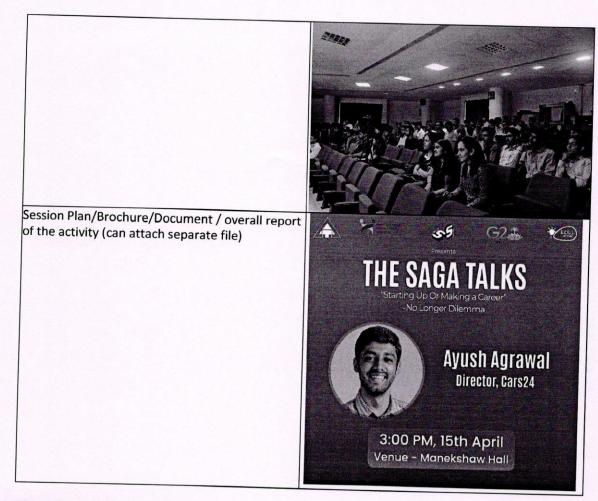
Event: Startup Saga – The Saga Talks 14-15th April 2023

Required Field	Information to be filled
Link for publicity on social media	https://www.instagram.com/ecell_ait/
(Facebook/twitter/Instagram)	
Academic Year	2022-23
Program driven by (to be decided by social media coordinator)	AIT I & E Cell
Program/Activity/Name	Speaker Session
Select one of the program type (Workshop/Leadership Talk/ Motivation speech/ Field Visit / Other)	Leadership Talk
Select one of the program theme (IPR/Innovation/Entrepreneurship/Startup/Other)	Innovation
Start Date	15# April 2023 Time: 3:00 PM
End Date	15th April 2023 Time: 4:30 PM
Number of External Participants, if any	Nil
Mode of session delivery (offline/online)	Offline
Number of Students Participated	60+
Number of faculty Participated	5
Expenditure Amount , if any	₹2000+
Remark	Nil
Benefit in terms of learning/skill/knowledge obtained	Learning about Entrepreneurial Skills 1. Entrepreneurship skills are valuable in any career. 2. Starting a business requires to build a brand that stands out in the market. 3. Entrepreneurship teaches you to take calculated risks. 4. Starting a business wide range of networking opportunities. 5. Starting a business requires you to learn new skills like marketing, finance, and operations



Objective	Providing guidance and insights to
Objective	
	individuals who are trying to decide
	between starting their own business.
	2. Providing tips and resources for
	job seekers, such as networking
	strategies, job search techniques, and interview preparation.
	Encouraging individuals to take
	action and pursue their dreams,
	whether that means starting a
	business, pursuing a career, or
	exploring alternative paths.
	4. Helping individuals assess their
	skills, interests, and goals to
	determine which path may be the
	best fit for them.
Faculty Name (Faculty involved in organizing	Dr. Shraddha Oza
event)	
Student Name (Student involved in organizing	Ankit Kumar Ranjan, Abhinav Shinde and the
event)	whole I&E cell team
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show strength of audience (can attach separate	
file)	The same and the s
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Event: "Startup Saga - The Saga Talks"

Overview of the Event:

Mr Ayush Aggarwal, who is the director of Cars24, founder of Seniority and Co-Founder of Codefoxie, had conducted a session in which he told about his views and experience on Starting up or choosing a career with the students. He spoke about the right and bright idea on the topic mentioned above which was counter questioned by students making the session interactive. His journey from a Student to the director of the renowned company Cars24 has provided the students with the immense knowledge and shed a light on many aspects like networking, customer accusation, business models, marketing and advertising strategies involved to make a successful career ahead.



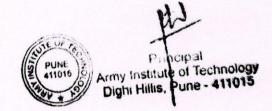
Event: Unnati 2.0

11th - 12th November 2022

Required Field	Information to be filled
Facebook//twitter/ Instagram)	https://www.instagram.com/p/Ckx-sRSBzc1/?utm_source=ig_web_copy_link
Academic Year *	2022-23
Program driven by *(to be decided by social media coordinator)	
Program/Activity/Name *	Unnati 2.0
State the Event Type	Competition
Select one of the Program Theme *(IPR/Innovation/Entrepreneurship/Startup/Other)	Innovation & Entrepreneurship
* Start Date	11 th November 2022
* End Date	12 th November 2022
No. of Rounds Conducted	Two Mr. Abhijeet Deogirikar, Mr. Avinash Pandey & Mr.
Number of External Participants, If any	Deepak Kumar Yadav
*Mode of Competiton (offline/online)	Offline 250+ (102 Teams)
*Number of Student Participants in Round 1 (No of teams)	
*Number of Faculty Participants	Dr. Shraddha Oza & Prof. Geeta Patil
*Number of Teams Qualified for Round 2	16
*Number of Teams Quantos for	Rs. 31,000
Expenditure Amount, If any	Cdual
Remark * Benefit in terms of learning/Skill/Knowledge	delitoristration
obtained	intelligence in the real world.
	Sharpens your presentation skills and improve you public speaking skills.
	3. We also meet our college alumni who own companie and are doing great jobs in their respective fields.



	A Wo how and a large large large
	 We have got to know about marketing and promotion of the product.
	5. Helped in encouraging innovation.
*Objective	The main objective of Unnati 2.0 was to provide a fantastic platform to showcase your originality and persuasiveness.
*Faculty Name (Faculty involved in organizing the event)	And to inspire an entrepreneurial mentality. Dr. Shraddha Oza & Prof. Geeta Patil
*Student Name (student involved in organizing the event)	Whole I&E cell team
*Video URL	NA
*Photograph1 From Round 1 (Jpeg Format max size 2 Mb) which shows the strength of audience with speaker (can attach separate file)	·
*Photograph2 from Round 2 (Jpeg Format max size 2 Mb) which shows the strength of audience with speaker (can attach separate file)	
*Poster	INNOVATION AND ENTREPRENEURSHIP CELL PRESENTS 2 11-12 November © 5-8 PM & Manekshaw Hall
Session plan/Timeline (can attach separate file)	Timeline
	Registration Starts 9 Nor 2012 The 1922 Registration Ends 19 Nor 2012 Registration Registration Hake my Mind 11 Nor 2012 Registration Registrati



Overview of the event:

1&E-Cell organized the most exciting and engaging event, Unnati 2.0. The registrations for the event started on 8th Nov and ended on 10 Nov 2022. Unnati 2.0 was organized in two phases: Round 1 - "Brand Battle" and Round 2 "CEO In Trouble". Registrations for the event were done on the official website of UNNATI 2.0. We were delighted to receive 106 team registrations.

Round 1

was scheduled on 11th Nov 2022. The judges for Round 1 were Abhishek Kumar Meel sir, Rohit Yadav sir, Shubham Singh sir, and Nishu Malik sir. Two Teams were assigned to companies of the same domain on the spot. Each Team had to present their company to the audience and judges. They had to pitch the audience about their company products and service in the first 3 min. In the next 1 min, they had to state their plans about the company. The last 1 min was the brand battle round where the teams had to criticize each other's company and state what their does better than their rival company.

Round 2

Round 2 was scheduled on 12th Nov 2022. The judges for Round 2 were Abhijeet Deogirikar sir, Awanish Pandey sir and Deepak Yadav sir (Alumni of Ait). The qualified teams were given a case study on actual world companies who were on the verge of bankruptcy. The team members were the CEO of that company. The judges were the board of directors. The teams had to understand the reasons for the crisis in the first 3 min and state the solution for the same in the next 2 min.

After all presentations of the teams, results were announced: the Abhiyantrikis secured the first rank, the business insiders secured the second rank and Joders secured the third rank. The participants also got the chance to interact with the alumni. The winners were awarded certificates, goodies, and cash prizes.

The winners of impression 3.0 were also facilitated with certificates and goodies. And with this event ended.



Fw: Meeting to explore possibility of collaboration between E Cell, AIT and Bluebricks

Dr Shraddha Oza <sdoza@aitpune.edu.in>

Fri 11/25/2022 11:15 AM

To: 5237 NIKITA KUMARI < nikitakumari_21500@aitpune.edu.in>

From: vikram sareen <vikram@blue-brlcks.com>

Sent: Friday, November 25, 2022 8:37 AM

To: Dr Shraddha Oza <sdoza@aitpune.edu.in>

Cc: GEETA PATIL <gpatil@aitpune.edu.in>; P V Dorlikar <pvdorlikar@aitpune.edu.in>; 5338 SAMIK CHOUDHURY

<samikchoudhary_20485@aitpune.edu.in>

Subject: Re: Meeting to explore possibility of collaboration between E Cell, AIT and Bluebricks

Thanks a ton Dr.

I will be there and all points are well understood. Lets discuss them and we will do the best from my side to contribute and add value by self and my company.

regards vikram

On Thu, Nov 24, 2022 at 3:35 PM Dr Shraddha Oza <<u>sdoza@aitpune.edu.in</u>> wrote: Dear Vikram,

This is wrf to our scheduled meeting tomorrow at 2pm.

Attendees from AIT:

Faculty - My Self, Prof Geeta Patil and Prof Dorlikar P.

Students - Mr Samik Chaudhary, Secretary E Cell, Mr Rishabh T

To imbibe "Entrepreneurship skills" amongst students ECell @AIT wishes to collaborate with ur esteemed organization and explore whether

- 1. E Cell can execute its activities in collaboration with Bluebricks as this would increase brand/value of E Cell making its initiatives more authentic and in alignment with agenda of "Entrepreneurship"
- 2. Expert sessions conducted by Bluebricks
- 3. Mentoring by Bluebricks to existing Startups
- 4. Collaborative "idea projects from planning to execution with a timeline" : -

We at E Cell are planning "Product lab (Ind 4.0)" wherein we propose to take idea under ur expert guidance and complete it as a product in a defined timeline. The idea may be in the domain of "Cyber Security for IoT" or any other that u may suggest.

5. Bluebricks may donate a resource in the form of SW license / equipment required for the prototype building / product testing.

https://outlook.office.com/mail/id/AAQkADgxMmE1OTI0LWQ4OGEtNGYwOC04MWQ4LTA3MzBIMzg5YmlwY

661%2FODb79AltaxFWhzVPs%3D 1/3

This is what we have in thoughts for now. Please feel free to give your valuable suggestions, input.

We sincerely wish to explore the collaboration as we feel it would add value to us in a substantial way.

Sharing the link for meeting

https://teams.microsoft.com/l/meetup-

join/19%3ameeting_ZWJkNmY4NGEtODhmYi00MTJjLWI1YTctYTQ2MjcxOTcwMzhk%40thread.v2/0? context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-

9a89f632cc60%22%2c%22Oid%22%3a%22c714a86b-2594-4588-92b0-7450218e101d%22%7d



Join conversation teams.microsoft.com

Thnx Shraddha Oza

Warm Regards, **Vikram**

Lets Share And Learn, I am available for you... Our 2 minute video showcasing company introduction... Click here to Subscribe Our Updates And Newsletter ... Let's Partner. Quick Questionnaire to get started....

https://outlook.office.com/mail/id/AAQkADgxMmE10TI0LWQ40GEtNGYw0C04MWQ4LTA3MzBlytagsymlwyQAQAJoel%2F0Db79AltgxFWhzVPs%3D 2/3

Army Institute of Technology Digni Hillis Dune - 411015



Vikram Sareen

Chief Architect, Co-Founder **Blue Bricks Group Of Companies**

e: vikram@blue-bricks.com m: +61478665482

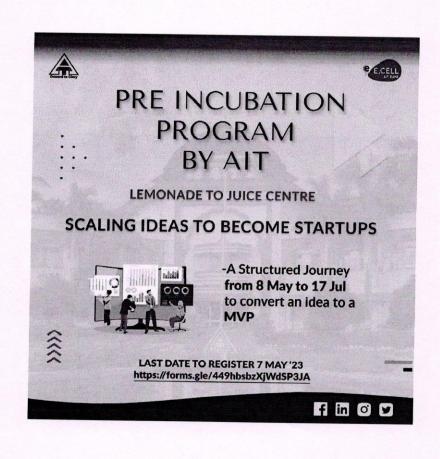
a: Level 2, 11 Mounts Bay Road, Perth, WA 6000, Australia

w: www.blue-bricks.com s:vikramsareen ph:61863238407

Twitter Handle My LinkedIn Company Linkedin

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09/02/2023, 5:56 pm - Pallavi Tyagi Alumni created group "AIT pre-incubation centre core group"

09/02/2023, 5:56 pm - You were added

20/02/2023, 11:25 am - Pallavi Tyagi Alumni: I'm good for the second half of the week to meet in the afternoon.

20/02/2023, 11:35 am - Shraddha: I will chk my time table and let u know by today

21/02/2023, 7:54 am - Abhijeet D Ait: Hi everyone. I'm conducting a series of workshops till 4 March, and am home by 7. Can we meet late eve?

21/02/2023, 7:55 am - Abhijeet D Ait: Or Sunday I'll be open all day, if we can't do late eve

21/02/2023, 7:58 am - Vandana Balkrishna: I can do 7:30-8:00 Friday if we are looking at late evening.

21/02/2023, 8:19 am - Pallavi Tyagi Alumni: Late evening works for me, but not this Friday. Sunday around 5pm is better.

21/02/2023, 8:45 am - Shraddha: I am ok for Sunday 5pm

26/02/2023, 10:04 am - Shraddha: GM dear all

R we meeting today at 5

26/02/2023, 10:26 am - Abhijeet D Ait: Can we do today after 6.30? I'd rather plan for later, than needing to send an apology at 5 ⑤, if I don't get back by then

26/02/2023, 10:31 am - Pallavi Tyagi Alumni: I'm available from 7 onwards.

26/02/2023, 10:32 am - Abhijeet D Ait: Works for me

26/02/2023, 10:32 am - Abhijeet D Ait: We'll timebox it to 1 hr, so that we'll have a hard stop at or b4 8

26/02/2023, 10:39 am - Vandana Balkrishna: I'll try and make it for 7 pm. Will confirm by lunch time.

26/02/2023, 12:43 pm - Shraddha: Sure 7pm

26/02/2023, 1:36 pm - Vandana Balkrishna: Sorry folks I won't be available at 7. Couldn't push my commitment out.

26/02/2023, 1:39 pm - Abhijeet D Ait: I am available any day of the coming week after 6.30, if that helps us get a quorum

26/02/2023, 1:40 pm - Vandana Balkrishna: Weekdays post 6:30 pm works for me as well.

26/02/2023, 1:43 pm - Abhijeet D Ait: Does Monday/Tuesday 6.30 work for everyone? It's better if all the original stakeholders are present for initial decisions, even tho the mtg has to be moved around

26/02/2023, 1:47 pm - Shraddha: Tuesday ahead anyday fine post 7

26/02/2023, 2:06 pm - Pallavi Tyagi Alumni: I'm available after 630pm as well on any day.

26/02/2023, 2:15 pm - Shraddha: Tuesday 7 we confirm?

28/02/2023, 8:31 am - Abhijeet D Ait: good morning folks, looking fwd to meeting at 7pm today

28/02/2023, 8:39 am - Shraddha: 👈

28/02/2023, 8:47 am - Abhijeet D Ait: fyi - Vandana ma'am's latest doc has the comments from everyone - let's use this as base for today's discussion

28/02/2023, 8:48 am - Abhijeet D Ait: Pre-Incubation Centre - AIT - Charter (draft) - v0.1-17Feb23.docx (file attached)

Pre-Incubation Centre - AIT - Charter (draft) - v0.1-17Feb23.docx

28/02/2023, 9:19 am - Shraddha: 👈

28/02/2023, 6:44 pm - Shraddha: You're invited to a Teams meeting!

Pre-incubation Prg @ AIT Meeting

https://teams.microsoft.com/l/meetup-

 $join/19\%3 a meeting _MTY5OGM2NTMtNWY5ZS00OWI4LWE1NzEtOWJIMDQ1ZThjNTAw\%40 thread.v2/0? context=\%7b\%22Tid\%22\%3a\%226d28e4fb-9074-4a0b-a5b8-$

9a89f632cc60%22%2c%22Oid%22%3a%22c714a86b-2594-4588-92b0-7450218e101d%22%7d

Tap on the link or paste it in a browser to join.

01/03/2023, 9:49 am - Abhijeet D Ait: good morning everyone, lets put up a few Qs here, that we want the groups to answer, before we meet with them next week.

01/03/2023, 9:49 am - Abhijeet D Ait: I'll share 2-3 Qs here this eve.

01/03/2023, 9:51 am - Vandana Balkrishna: Some that come to mind: "What is the problem you are trying to address?"

01/03/2023, 9:53 am - Vandana Balkrishna: What is the biggest challenge/hurdle you are facing at the moment? /What support would help you cross the current hurdle you are facing?

01/03/2023, 8:44 pm - Pallavi Tyagi Alumni: What skill/knowledge do you feel you/your team lack?

01/03/2023, 8:44 pm - Pallavi Tyagi Alumni: What do you see as the next stage of your journey?

03/03/2023, 11:39 am - Shraddha: GM

Hv sent the revised draft on mail

Also

Shd I compile the questions here and send the kids

03/03/2023, 7:58 pm - Abhijeet D Ait: sure ma'am, it will be good to compile the Qs here

03/03/2023, 7:58 pm - Abhijeet D Ait: i think the major Qs have all been covered

03/03/2023, 7:58 pm - Abhijeet D Ait: I'd like to add this one, in addition:

What skills/Knowledge areas(s) do you think is your team is strong in?

03/03/2023, 7:58 pm - Abhijeet D Ait: probably a "... and why" can be added to this Q

03/03/2023, 7:58 pm - Abhijeet D Ait: i know we expect students to provide the what and why. but best to explicitly ask, as student groups may just stop at "what"

03/03/2023, 8:17 pm - Shraddha: 👈

04/03/2023, 9:10 am - Shraddha: Questions for team

What is the problem you are trying to address? Why do you think it is significant problem?

What is the biggest challenge/hurdle you are facing at the moment?

What support would help you cross the current hurdle you are facing?

What skill/knowledge do you feel you/your team lack?

What do you see as the next stage of your journey?

What skills/Knowledge areas(s) do you think is your team is strong in?

04/03/2023, 9:10 am - Shraddha: Consolidated

10/03/2023, 10:29 am - Shraddha: GM all

I had to put up the charter for approval from authorities

Happy to share that

have received approval in principle to the charter

10/03/2023, 10:30 am - Shraddha: Was wondering when can we plan the one on one interactions with team..

I have shared the questions to them

10/03/2023, 10:31 am - Pallavi Tyagi Alumni: That's great!

10/03/2023, 10:32 am - Pallavi Tyagi Alumni: Weekend works best since this will take time.

25/03/2023, 8:48 am - Shraddha: GM dear all

Sorry for such a delayed connect back

Can we plan the introductory informal pitches of teams today or tomorrow

What would be ur a availability?

The kids are ready with answers

25/03/2023, 9:54 am - Pallavi Tyagi Alumni: Morning Ma'am. It would be very difficult to meet this weekend as I have already committed to some things. If we can block time in advance for next weekend, that would be perfect.

25/03/2023, 10:07 am - Shraddha: In that case we may hv to postpone to a week next as students are in exam from 2apr to 8apr

25/03/2023, 10:19 am - Shraddha: Can we or shd we plan next week... during week day ... one team per day say...

25/03/2023, 10:26 am - Pallavi Tyagi Alumni: Works for me. We can schedule for 9pm if it suits everyone else

25/03/2023, 10:45 am - Abhijeet D Ait: 9pm works for me.

In fact, doing all 3 teams on the same day will work better for me, so that we block time off on one day. Maybe 20 mins per team?

25/03/2023, 10:46 am - Abhijeet D Ait: Weekday works for me, late evening or night

25/03/2023, 10:52 am - Shraddha: Yess

Sure

Will get bk in some time

25/03/2023, 11:14 am - Shraddha: can we freeze tuesday 9pm?

25/03/2023, 11:18 am - Vandana Balkrishna: Sorry folks I'm travelling on work the coming week will be in a flight Tuesday and Wednesday night.

25/03/2023, 11:19 am - Vandana Balkrishna: I'm happy for the theee of you to have this interaction and record it

25/03/2023, 11:22 am - Abhijeet D Ait: Can you share the responses from the teams here M'am? If it's in soft copy.

25/03/2023, 11:30 am - Shraddha: Shd we then on thursday

25/03/2023, 11:30 am - Shraddha: Will share

25/03/2023, 11:31 am - Abhijeet D Ait: I'm good for thursday as well

25/03/2023, 11:33 am - Pallavi Tyagi Alumni: Me too

25/03/2023, 11:38 am - Shraddha: Then let us plan on Thursday so all of u will be Ble to make it

25/03/2023, 12:23 pm - Vandana Balkrishna: Thursday works for me

25/03/2023, 12:23 pm - Shraddha: Great

We freeze thursday 9pm

Thnx everyone

26/03/2023, 11:23 am - Shraddha: samosechef.docx (file attached)

samosechef.docx

26/03/2023, 11:24 am - Shraddha: Anurag Pratap

"Samosechef"

26/03/2023, 11:28 am - Shraddha: <Media omitted>

cryogear.docx

26/03/2023, 11:28 am - Shraddha: Tanishk Soam

26/03/2023, 5:11 pm - Abhijeet D Ait: 🌢 🌢

30/03/2023, 3:40 pm - Abhijeet D Ait: Hello Shraddha ma'am, are we on for 9pm today? Just checking if there is any change to schedule

30/03/2023, 3:43 pm - Shraddha: Oh yes yes

It is confirmed

I will create link and share

30/03/2023, 3:43 pm - Shraddha: There are 4 teams can we allocate different time to each with 40mn gap?

30/03/2023, 3:45~pm - Abhijeet D Ait: Yes, i think. We may need 20-30 mins for each group, if that. Might go faster, this being the first meeting

30/03/2023, 3:46 pm - Shraddha: For now will keep 20

30/03/2023, 3:49 pm - Abhijeet D Ait: 🌢 🌢

30/03/2023, 3:54 pm - Vandana Balkrishna: Shall we keep the slots as follows? 9:00-9:20, 9:25-9:45, 9:50-10:10, 10:15-10:35. A 5 min gap may help consolidate our thoughts on the previous group before starting the next.

30/03/2023, 3:57 pm - Shraddha: You're invited to a Teams meeting!

Preincubation Program - Getting To Know The Teams

https://teams.microsoft.com/l/meetup-

 $join/19\%3 a meeting _MjEyZjJjY2QtNDlkYi00MGU4LThkYmEtNTdmODYxZjNiOGJi\%40 thread.v2/0? context = \%7b\%22Tid\%22\%3a\%226d28e4fb-9074-4a0b-a5b8-$

9a89f632cc60%22%2c%22Oid%22%3a%22c714a86b-2594-4588-92b0-7450218e101d%22%7d

Tap on the link or paste it in a browser to join.

30/03/2023, 3:57 pm - Shraddha: 9pm onwards

30/03/2023, 5:48 pm - Shraddha: TimeTable_30March.pdf (file attached)

TimeTable_30March.pdf

30/03/2023, 7:07 pm - Vandana Balkrishna: we have received write ups only for 2 of these 4 right? Have I missed any others?

30/03/2023, 7:18 pm - Pallavi Tyagi Alumni: Correct. There are 2 only

30/03/2023, 7:35 pm - Abhijeet D Ait: should we move the 2 other groups to a day after they share their Q&A? I read thru the 2 docs we have, and I got a rudimentary understanding of what they are trying to biuld. with the other 2 groups, we are flying blind

30/03/2023, 7:37 pm - Abhijeet D Ait: also - not to sound too grouchy, but I think the students need to put in the effort. else they wud just walk in with no prep, and nobody will get much value from these sessions.

30/03/2023, 7:37 pm - Abhijeet D Ait: not a good precedent to set

30/03/2023, 7:44 pm - Abhijeet D Ait: my first impressions - samosachef seems to have through their idea a bit more, while cryogear seems to be a statement of intent, largely.

samosachef needs market validation before they go out and build it.

cryogear need to refine their idea a bit more and research how big the issue is.

both groups need to put some numbers on the page, to validate that the product solves a real problem.

30/03/2023, 8:00 pm - Shraddha: Yes

30/03/2023, 8:01 pm - Shraddha: The rest two I have been following up but not recd yet (3)

The ai thing .. his prototype is ready

30/03/2023, 8:10 pm - Pallavi Tyagi Alumni: I agree that they need to send us the answers before we meet them. It's important for us to know about them so that we can ask them relevant questions.

30/03/2023, 9:30 pm - Shraddha: Questions for team

What is the problem you are trying to address? Why do you think it is a significant problem?

What is the biggest challenge/hurdle you are facing at the moment?

What support would help you cross the current hurdle you are facing?

What skill/knowledge do you feel you/your team lack?

What do you see as the next stage of your journey?

What skills/Knowledge areas(s) do you think is your team is strong in?

1) We are trying to solve the problem of the high cost of advertising on banners and physical spaces. Using personalized ad recommendations using AI.

It is significant because

The ad shown to the general public is entirely irrelevant

CPM(cost per minute) is very high

No feedback for the advertisers

- 2) The biggest hurdle is making a business model, who will be the end customer? The business owner? The marketing agencies?
- 3) Some mentoring on how business and product management is done
- 4) We lack the Product management skill
- 5) Making the MVP market ready. At least to launch 1 pre model.
- 6) We are good in the technology part, we have built the MVP and coded the whole project.

30/03/2023, 9:30 pm - Shraddha: From Al team

12/04/2023, 2:56 pm - Pallavi Tyagi Alumni: @919881204415 ma'am, we said that we would wait for the startups to think and act on what we told them in the last session and then come back to us themselves. Do you feel that instead we should give them a deadline and come back to us with their business plans?

12/04/2023, 8:19 pm - Shraddha: Yes I agree

Metoo feel the same

And I suggest if we can plan something over say 2 month timeline some benchmarks

12/04/2023, 8:41 pm - Pallavi Tyagi Alumni: Ok. I think so too. Let's see what the others say

17/04/2023, 4:43 pm - Pallavi Tyagi Alumni: @919008188552 @917798032613 @919673335645 thoughts on the above? Happy to go with the consensus of the group

17/04/2023, 4:46 pm - Vandana Balkrishna: I'm good with having them fill a template like the one we spoke of in the call that night.

17/04/2023, 4:52 pm - Abhijeet D Ait: Agree in principle, with one concern that if a group does not come back, what is the expectation we shud communicate? Do we continue supporting, or does the group have to comply, before receiving support?

We don't want the groups to slack off, and want them to follow the organized structure, but we probably shud also not lay down the law, and make it too rigid at the start. So - I'm ambivalent abt it, tbh.

Open to suggestions.

17/04/2023, 4:54 pm - Shraddha: I will share my thoughts by evening

Hv a proposed small plan

17/04/2023, 5:28 pm - Shraddha: Can we hv a call tonight amongst us

Will be able to share properly

17/04/2023, 6:03 pm - Abhijeet D Ait: happy to join ma'am.

17/04/2023, 6:03 pm - Abhijeet D Ait: i'll be home by 7.30, can do anytime after that

17/04/2023, 6:28 pm - Vandana Balkrishna: I'm in calls from 7-10 on Mondays. Can do 10-10:30 today or can do tomorrow evening after 6:30 pm anytime.

17/04/2023, 6:30 pm - Abhijeet D Ait: i'm happy for 6.30 or later 2moro

17/04/2023, 6:39 pm - Shraddha: 7pm tomorrow?

17/04/2023, 6:41 pm - Abhijeet D Ait: works for me

17/04/2023, 6:45 pm - Pallavi Tyagi Alumni: Me too

17/04/2023, 6:45 pm - Vandana Balkrishna: Works

17/04/2023, 6:48 pm - Shraddha: 👈

Meet then 7pm tomorrow

18/04/2023, 6:37 pm - Shraddha: Sharing link in 5 mnts

18/04/2023, 6:43 pm - Shraddha: You're invited to a Teams meeting!

Preincubation Prog@ait

https://teams.microsoft.com/l/meetup-

join/19%3ameeting_ODZhNTA1ZTUtM2VmMC00YWE4LTg2MzEtOWJIZjRhYzQ3NzQ3%40thread.v2/0?context=%7b%22Tid%22%3a%226d28e4fb-9074-4a0b-a5b8-

9a89f632cc60%22%2c%22Oid%22%3a%22c714a86b-2594-4588-92b0-7450218e101d%22%7d

Tap on the link or paste it in a browser to join.

18/04/2023, 6:43 pm - Shraddha: 7pm

18/04/2023, 7:10 pm - Abhijeet D Ait: I'm not able to sign in ma'am. Pls continue, I'll keep trying

18/04/2023, 7:13 pm - Abhijeet D Ait: I think my AIT Teams access has been disabled

18/04/2023, 7:13 pm - Abhijeet D Ait: Can u allow anonymous joinees ma'am?

18/04/2023, 7:14 pm - Shraddha: Yesss

18/04/2023, 7:14 pm - Shraddha: Use link

18/04/2023, 7:14 pm - Pallavi Tyagi Alumni: It's there. We didn't need to sign in

18/04/2023, 7:38 pm - Abhijeet D Ait: Wierd. It's not giving me an option, or even to switch to a diff Teams acct.

No worries, I'll catch up afterwards.

18/04/2023, 7:38 pm - Abhijeet D Ait: I guess we haven't solved this tech yet 😂

18/04/2023, 7:48 pm - Pallavi Tyagi Alumni: Ah yes, that happens when you use the desktop app and a work account. It's extremely complicated to log out and create an "anonymous" account. Next time just join in a browser window.

23/04/2023, 10:36 am - Shraddha: Hi

We decided which date?

23/04/2023, 10:43 am - Pallavi Tyagi Alumni: 26 or 27 Apr

23/04/2023, 11:55 am - Shraddha: Kk

23/04/2023, 11:55 am - Shraddha: Thnx

23/04/2023, 6:27 pm - Shraddha: Hello all

Hv sent the final list of pitches on mail to u

We can confirm 26th 9pm or any other time that suits

23/04/2023, 6:56 pm - Abhijeet D Ait: 👈

26/04/2023, 5:12 pm - Vandana Balkrishna: Hi everyone. I'm down with a viral and won't be able to attend the call tonight. Please go on ahead.

26/04/2023, 5:19 pm - Pallavi Tyagi Alumni: Get well soon! This flu is going around

26/04/2023, 8:05 pm - Shraddha: Take care

26/04/2023, 8:06 pm - Shraddha: You're invited to a Teams meeting!

Pre incubation Program - Session 1

https://teams.microsoft.com/l/meetup-

 $join/19\%3 a meeting_YTcxOWE2ODktZjEyNS00Njl1LWFlODctN2ViNDYwNDl0ZWFm\%40 thread.v2/0? context=\%7b\%22Tid\%22\%3a\%226d28e4fb-9074-4a0b-a5b8-$

9a89f632cc60%22%2c%22Oid%22%3a%22c714a86b-2594-4588-92b0-7450218e101d%22%7d

Tap on the link or paste it in a browser to join.

26/04/2023, 10:00 pm - Shraddha: Was the invite draft appropriate??

I suppose I need to do more ground work for others to join?..

Feel free to give inputs

26/04/2023, 10:18 pm - Pallavi Tyagi Alumni: Ma'am, just wondering if we can get someone from the I&E cell to help with meeting notes and other things?

26/04/2023, 10:18 pm - Pallavi Tyagi Alumni: Like I was thinking to circulate a poster for the next session to invite all teams. We can give the content after our internal meeting, someone from I&E can make it?

26/04/2023, 10:19 pm - Shraddha: Yess

I will take help of samik to depute two students for the same

27/04/2023, 9:02 am - Shraddha: Hello

Can we have 5 mnt call today

Wish to share my thoughts

27/04/2023, 9:17 am - Abhijeet D Ait: Later tonight works for me,ma'am

27/04/2023, 9:49 am - Pallavi Tyagi Alumni: Same. 9pm

27/04/2023, 9:49 am - Shraddha: Ok

Will meet then today 9pm

27/04/2023, 9:53 am - Abhijeet D Ait: ▲ 🖸

27/04/2023, 8:50 pm - Shraddha: Hello

I regret .. will not be able to meet at 9 now

Can We postpone field tomorrow?

27/04/2023, 8:54 pm - Pallavi Tyagi Alumni: Ma'am tomorrow night and Saturday the whole day I am not available. But we can do a quick phone call in the morning or around lunch tomorrow?

27/04/2023, 9:06 pm - Shraddha: Yes possible for me

27/04/2023, 9:06 pm - Shraddha: Abhijeet is in workshop tomorrow at ait

We can try around his lunch time

27/04/2023, 10:05 pm - Pallavi Tyagi Alumni: Sure. I'm available before 1:30pm

27/04/2023, 10:16 pm - Abhijeet D Ait: I can do around 1.30 ma'am

27/04/2023, 10:30 pm - Shraddha: Sure

27/04/2023, 10:31 pm - Shraddha: Thnx

27/04/2023, 10:45 pm - Abhijeet D Ait: Apologies ma'am,I didn't see your call.

Was in a deep design session with 2 of my freelancers, and lost sight of time. We just finished now.

27/04/2023, 11:14 pm - Shraddha: Are no pb..

I just wanted to tell about my unavailability at 9

27/04/2023, 11:17 pm - Abhijeet D Ait: OKok, then cool. I thought meri absent lag gayi:)

27/04/2023, 11:24 pm - Shraddha: No no...

27/04/2023, 11:24 pm - Shraddha: 🙂

28/04/2023, 6:04~pm - Pallavi Tyagi Alumni: @917798032613 and @919008188552 should we meet on Sunday at 9pm? We need to plan out the details of the pre-incubation program and what we will cover

28/04/2023, 6:06 pm - Vandana Balkrishna: Yes let's. Sorry I've been pretty out last two days. Just getting better. Sunday works for me

28/04/2023, 6:07 pm - Pallavi Tyagi Alumni: Awesome. Abhijeet already confirmed so I'll send invite

28/04/2023, 6:09 pm - Abhijeet D Ait: ▲ 🛚 🛦 🖸

28/04/2023, 6:59 pm - Shraddha: Sorry missing out on give time commitments

Just 2 points from ur meeting

1. the structure or pattern may be one team at a time .. QnA pattern, giving them inputs, and homework to do

Each will maintain some documentation with updates...

As I see teams not talking freely about their ideas, queries when in group..

Also confirmed from Talele sir from bhau.. this is the pattern they follow..

2. with google form we can get teams registered whoever wishes to.. only those will attend..

3. In between we may plan common sessions..

Just sharing my views .. Finally whatever u decide I go by it..

Sorry again pallavi n Abhijeet for skipping 1.30pm today (3)

28/04/2023, 10:09 pm - Pallavi Tuagi Alumni: Ma'am #1 is interesting! They are that scared about someone stealing their idea?

28/04/2023, 10:19 pm - Shraddha: Yess

29/04/2023, 12:22 am - Abhijeet D Ait: I think they are more wary of other student groups, rather than mentors.

29/04/2023, 12:25 am - Abhijeet D Ait: I'm thinking, let the briefings be common. We can keep them generic. And the students can ask Qs that are generic, and don't give away their ideas.

They can submit their "homework" by email and put their product-specific stuff in those emails. And one of us can respond/give guidance based on our abilities.

That may be an efficient way, while not disclosing products in a group

29/04/2023, 12:26 am - Abhijeet D Ait: That said,one part of pre-incubation could well be "how not to be paranoid about your idea being stolen "

29/04/2023, 12:27 am - Abhijeet D Ait: These days the craze is "build in public view". Secrecy will hold them back.

All the magic is in execution.

29/04/2023, 12:29 am - Abhijeet D Ait: Well, we were also victim to this way of thinking for a year or so. Until we realized that no one else cares what we r building (3)(3)

29/04/2023, 8:47 am - Shraddha: 👈

30/04/2023, $8:44\ pm$ - Pallavi Tyagi Alumni: @917798032613 @919008188552 I'm out and won't be able to get back in time. Sorry about that!

30/04/2023, 8:45 pm - Pallavi Tyagi Alumni: If you both want to, you go ahead. Otherwise we can meet on Tuesday.

30/04/2023, 8:52 pm - Vandana Balkrishna: Shall we do Tuesday night. Have unexpected guests over and difficult to step out for the call.

30/04/2023, 9:04 pm - Abhijeet D Ait: Np - let's do Tues

30/04/2023, 9:04 pm - Pallavi Tyagi Alumni: 🌢 🛭

03/05/2023, 4:37 pm - Pallavi Tyagi Alumni: Sharing the notes from yesterday's meeting

03/05/2023, 4:38 pm - Pallavi Tyagi Alumni: AIT's pre-incubation program

"Lemonade to Juice Centre"

Scaling ideas to become startups

A structured journey of 10 weeks to enable students to convert their ideas to an MVP

Features:

6-box model analysis of each idea

Guided mentorship from established entrepreneurs

Peer-to-peer learning through group sessions

When:

8th May'23 to 17th Jul'23

03/05/2023, 4:38 pm - Pallavi Tuagi Alumni: Here is what we will cover in the 6-box model

- 1. Market survey / Idea validation Pallavi
- 2. Technology execution Abhijeet
- 3. Business model / Canvas Vandana or Pallavi
- 4. Team management Vandana or Abhijeet or Pallavi
- 5. Cost management of idea Abhijeet or Vandana
- 6. Protect your idea IPR professional

03/05/2023, 4:38 pm - Pallavi Tyagi Alumni: Stage I - Teams can pick any 3 boxes to start with.

Stage II - Teams must complete the remaining 3 boxes.

Stage III - Teams work on developing their MVP.

03/05/2023, 4:38 pm - Pallavi Tyagi Alumni: Guidelines:

Students can pick 1 or all mentors for each box.

The mentor will organise an interaction session as per their availability for multiple groups.

03/05/2023, 4:38 pm - Pallavi Tyagi Alumni: Timeline:

7th May - Last date to register for the program

8th May - Meet your mentors

9th May to 29th May - Stage I

30th May - Catch up with all teams

31st May to 20th Jun - Stage II

21st Jun - Catch up with all teams

22nd Jun to 12th Jul - Stage III

15th Jul - MVP presentation by all teams

03/05/2023, 4:39 pm - Pallavi Tyagi Alumni: Open for comments from @919008188552 and @919673335645 right now. After agreement, I will email this to @919881204415 ma'am.

04/05/2023, 1:25 pm - Pallavi Tyagi Alumni: @919881204415 ma'am who can make the poster to market the 8th May meeting?

04/05/2023, 2:20 pm - Shraddha: Ecell team will do

04/05/2023, 8:14 pm - Shraddha: I loved the proposed program..

And the name ♥□♥□

I truly appreciate all your efforts dear Pallavi, Abhijeet n Vandana inspiteof ur such busy schedule I am very happy this is evolved now

Thnx all



04/05/2023, 8:15 pm - Vandana Balkrishna: Thanks @917798032613 and @917834944560. This is super structured.

04/05/2023, 8:34 pm - Shraddha: Yess metoo felt the same

04/05/2023, 8:40 pm - Abhijeet D Ait: 🛍 🛚

04/05/2023, 8:41 pm - Abhijeet D Ait: Looking fwd to executing the first round with y'all.

We'll evolve the program a bit from round1 learnings

04/05/2023, 10:15 pm - Pallavi Tyagi Alumni: I've emailed the proposal doc

04/05/2023, 10:16 pm - Shraddha: Yes recd

06/05/2023, 6:26 pm - Shraddha: IMG-20230506-WA0010.jpg (file attached)

06/05/2023, 6:26 pm - Shraddha: "The best way to predict the future is to invent it." - Alan Kay.

Incubation centers give startups the chance to invent their future and create a successful business.

Innovation & Entrepreneur Cell is proud to announce a Pre Incubation Program by Army Institute of Technology

The Program starts from 8th May and ends on 17th Jul 2023

Last date to apply is 7th May '23

Register at https://forms.gle/449hbsbzXjWdSP3JA

For more Information check out the brochure

#A it #e cella it #PreIncubation Program #I&E Cell #a it pune #entre preneur #start up #start up #Synergy #Bussiness #Incubation #event

06/05/2023, 6:26 pm - Shraddha: finnnnn.pdf (file attached)

finnnnn.pdf

06/05/2023, 6:26 pm - Shraddha: Can we share this

06/05/2023, 6:37 pm - Shraddha: You deleted this message

06/05/2023, 6:57 pm - Shraddha: We r modifying mentor photo sequence..

06/05/2023, 7:03 pm - Pallavi Tyagi Alumni: Just 1 change from my side. The company name is '26 Technology Services Pvt Ltd'

06/05/2023, 8:04 pm - Abhijeet D Ait: Looking pretty good, ma'am 👈 🛚

06/05/2023, 8:04 pm - Abhijeet D Ait: im wondering, have we mentioned that most of these sessions will be late eve/night? Or maybe we can mention once registrations come in.

06/05/2023, 8:34 pm - Shraddha: We now are processing corrections

06/05/2023, 8:35 pm - Shraddha: Will share final in sometime

06/05/2023, $8:52\ pm$ - Shraddha: Vandana we r correcting ur name and place u being senior most in the group

There are corrections to he done company names also..

We r doing the same

Actually inspite I shared as wanted to confirm whether u approve the poster n brochure

07/05/2023, 6:04 am - Shraddha: ww1 (1).pdf (file attached)

ww1 (1).pdf

07/05/2023, 7:12 am - Pallavi Tyagi Alumni: Looks great! Hopefully this inspires them to register

07/05/2023, 8:41 am - Shraddha: 3 hv registered till now..

I have added u 3 also as collaborators to google form in case u wish to access response

07/05/2023, 10:23 am - Pallavi Tyagi Alumni: Thank you! So we can meet them tomorrow at 9pm and explain how the program will work.

07/05/2023, 10:25 am - Shraddha: Yes

08/05/2023, 7:26 am - Vandana Balkrishna: I can join around 9:30 pm. Have a call on Mondays from 9-9:30 pm.

08/05/2023, 9:16 am - Abhijeet D Ait: ▲ 🗈

08/05/2023, 9:16 am - Abhijeet D Ait: Looking good

08/05/2023, 9:17 am - Shraddha: 8 registration till now

I will be 9th one

08/05/2023, 9:18 am - Shraddha: 🕞 👸

08/05/2023, 9:18 am - Shraddha: I will create link and share

09/05/2023, 10:51 pm - Pallavi Tyagi Alumni: I can take the Market Survey session on any weeknight 9pm next week

09/05/2023, 10:52 pm - Shraddha: Noted

10/05/2023, 9:05 am - Shraddha: You deleted this message

10/05/2023, 10:19 am - Abhijeet D Ait: Hey all, wherever possible, I would like to join the sessions, for my own learning.

For ex, I am 0 at marketing related stuff:)

10/05/2023, 10:20 am - Abhijeet D Ait: also, I'd be able to conduct Technology Execution session preferably next weekend (Sat/Sun 20/21 May). But if weekend is a problem, I can move it to a weekday after 21st

10/05/2023, 10:36 am - Shraddha: Noted

10/05/2023, 12:02 pm - Pallavi Tyagi Alumni: Actually I'd like to do that too!

10/05/2023, 12:11 pm - Shraddha: 18th Thursday pallavi session

20th saturday Abhijeet session

Is that ok

10/05/2023, 12:38~pm - Vandana Balkrishna: I can follow Abhijeet's session with the business model canvas on tuesday 23rd May around 9 p.m

10/05/2023, 12:39 pm - Vandana Balkrishna: and team management too the same week - friday 26th may or saturday 27th may

10/05/2023, 12:41 pm - Vandana Balkrishna: can we record and share the recordings with each other? I would love to be part of them but am on the road all of next week. Would help to also cross reference things from each other's sessions.

10/05/2023, 12:41 pm - Shraddha: Yes

10/05/2023, 2:01 pm - Pallavi Tyagi Alumni: Sorry I forgot to say that 18th is my wedding anniversary \square I can do 19th

10/05/2023, 2:01 pm - Shraddha: ⊖ 👈

12/05/2023, 10:44 pm - Shraddha: 19th 9pm we confirm

12/05/2023, 10:50 pm - Shraddha: FEs have exam from 22 to 25

So we can plan business canvas session on 26th

12/05/2023, 10:50 pm - Shraddha: Pallavi

13/05/2023, 8:26 am - Pallavi Tyagi Alumni: Yes confirmed

13/05/2023, 10:09 am - Shraddha: 👈

19/05/2023, 11:33 am - Pallavi Tuagi Alumni: Happening today right?

19/05/2023, 11:36 am - Shraddha: Yess

Surendr will share link in sometime

19/05/2023, 11:37 am - Shraddha: Belated Happy Anniversary dear Pallavi

All good wishes to both of u for a happy life together $\ref{eq:constraint}$

19/05/2023, 1:56 pm - Pallavi Tyagi Alumni: Thank you so much 😊

19/05/2023, 5:13 pm - Shraddha: https://teams.live.com/meet/9568956883078

19/05/2023, 5:13 pm - Shraddha: 9pm today

19/05/2023, 5:43 pm - Pallavi Tyagi Alumni: Thank you

19/05/2023, 8:50 pm - Shraddha: Pallavi I will let u know when kids join

19/05/2023, 8:54 pm - Abhijeet D Ait: I'll also join

19/05/2023, 8:54 pm - Abhijeet D Ait: it's time i learnt abt marketing & sales the right way :)

19/05/2023, 8:54 pm - Pallavi Tyagi Alumni: no worries Ma'am. I'll join at 9 anyway

19/05/2023, 9:08 pm - Vandana Balkrishna: Looking forward to the session recording @917834944560.

19/05/2023, $9:08\ pm$ - Shraddha: Due to peak submission, though students had confirmed their availability, now only 1 is able to confirm joining

So I feel we postpone all the sessions post exam.. i.e

Probably 6th june ahead..

I sincerely regret the inconvinience caused to u pallavi

19/05/2023, 9:13 pm - Pallavi Tyagi Alumni: No issues Ma'am. It makes sense to move all the sessions to after 6th June.

19/05/2023, 10:00 pm - Shraddha: Abhijeet Vandana pls note

19/05/2023, 10:02 pm - Abhijeet D Ait: ▲ 🛭

19/05/2023, 10:05 pm - Vandana Balkrishna: thanks ma'am. noted

10/06/2023, 8:40 pm - Shraddha: Hello all

We have received confirmation from 4 student teams and they have requested for the 3 sessions as proposed earlier

They r suggesting Monday, Tuesday and Friday 9pm to 10pm

Does this suit u all?

10/06/2023, 8:40 pm - Shraddha: I am also adding surendra so that he can help us coordinate

10/06/2023, 8:41 pm - Shraddha: ~Surendra Singh.vcf (file attached)

10/06/2023, 8:41 pm - Shraddha: Pallavi can u add him

10/06/2023, 8:41 pm - Shraddha: I hope u all r good 🕍

10/06/2023, 8:48 pm - Abhijeet D Ait: We might need to spread out the sessions a bit ma'am, so that it's not all in one week, and students also need to do some work between sessions, I guess

10/06/2023, 9:10 pm - Shraddha: Sure

10/06/2023, 9:20 pm - Pallavi Tyagi Alumni added ~Surendra Singh

10/06/2023, 9:22 pm - Pallavi Tyagi Alumni: Hi Ma'am. That's good to know that we can start. Mondays don't work for me, but can do either Tuesday or Friday next week.

10/06/2023, 9:22 pm - Abhijeet D Ait: Friday may be good for everyone? End of week.

10/06/2023, 9:31 pm - Shraddha: Ok

Thnx all

12/06/2023, 6:54 pm - Shraddha: Hello all

Shd we confirm the first session by Pallavi on friday 9 to 10pm?

12/06/2023, 6:54 pm - Shraddha: Kids hv given their confirmation

13/06/2023, 7:08 am - Vandana Balkrishna: My schedule is tight this week and the next. I can connect with the students in the week starting 26th June.

13/06/2023, 8:04 am - Pallavi Tyagi Alumni: Sounds good ma'am

13/06/2023, 8:53 am - Abhijeet D Ait: I can take the tech session next friday ma'am.

16/06/2023, 5:08 pm - Abhijeet D Ait: hey everyone. we are on for 9pm today?

16/06/2023, 5:21 pm - Shraddha: Yess

16/06/2023, 5:28 pm - Pallavi Tyagi Alumni: VID-20230616-WA0009.mp4 (file attached)

16/06/2023, 5:46 pm - Shraddha: Will share link in some time

16/06/2023, 6:42 pm - Shraddha: https://teams.live.com/meet/9532350922318

16/06/2023, 6:42 pm - Shraddha: Link for today

16/06/2023, 9:59 pm - Abhijeet D Ait: mtg got closed. can westart again?

16/06/2023, 9:59 pm - Shraddha: yes...

16/06/2023, 10:23 pm - Abhijeet D Ait: Thx Pallavi - very insightful and full of lessons.

16/06/2023, 10:24 pm - Abhijeet D Ait: I hope everyone follows thru - so that they can come back with some war stories

16/06/2023, 10:46 pm - Shraddha: Thanks a lot Pallavi for the insightful session 🗃

22/06/2023, 2:59 pm - Shraddha: Hello all

Will confirm about session scheduled for tomorrow by evening

22/06/2023, 5:41 pm - Abhijeet D Ait: ▲ 🛚 🌢 🗈

22/06/2023, 5:42 pm - Abhijeet D Ait: Thx ma'am. From my side,I'm ready

23/06/2023, 10:55 am - Shraddha: The 3 teams have given confirmattion

Thus confirming session at 9pm today

23/06/2023, 10:59 am - Pallavi Tyagi Alumni: Awesome, I will attend too

23/06/2023, 11:11 am - Shraddha: https://teams.live.com/meet/9540913683956

23/06/2023, 11:37 am - Abhijeet D Ait: thx ma'am

23/06/2023, 9:02 pm - Shraddha: I suppose surendra till u dont allow no one can connect

23/06/2023, 9:02 pm - Pallavi Tyagi Alumni: I'll join in 5mins

23/06/2023, 9:06 pm - Shraddha: Abhijeet r u joining

23/06/2023, 9:10 pm - Abhijeet D Ait: my apologies everyone - I lost track of time

23/06/2023, 9:10 pm - Abhijeet D Ait: joining now

23/06/2023, 10:03 pm - Abhijeet D Ait: i think the mtg terminated automatically

23/06/2023, 10:03 pm - Abhijeet D Ait: can we restart?

23/06/2023, 10:27 pm - Abhijeet D Ait: Quick recap:

<session>

- 1. Founders should focus on business growth and delegate tech build to team/ext parties
- 2. Adopt Agile for building your tech *"Build Small; Test Often; Fail Fast"*
- 3. Deliver MVPs quicky to get feedback from focus group/advisors/real customers
- 4. Don't fuss too much on the tech stack your product will most likely be re-built a few times
- 5. For long-term, think of tech in 3 layers: 1) Core (stuff that you don't want to change unless necessary)
 ------ 2) COnfiguration (stuff that your users can change, preferably in self-service manner

- 3) Extensions Stuff that mya need to extend your product (hooks that you leave for the future)
- 6. Don't over-engineer or overs standardize in the first few builds follow the Japanese 3S first, set to order (just make it work); then, shine (make it better); last, standardize (make it scalable and pluggable)
- 7. Make yourself familiar with the legalities of your product domain (eg, RoHS certification for wireless products, data privacy laws for data-based products, healthcare legalities for health-based products, etc)
- 8. Assess the scale of your product usage ta 1-year mark (don't worry abt being wrong its a guesstimate)
- 9. There is no need to go for the latest-&-greatest technologies start with the simplest stuff that gets you to MVP fastest. "Simple & stable" is better than "latest & greatest"

I'm done, but it's a sin to leave anything at (9):0) ... so here's the (10):

10. You cannot not be an expert in everything. Yes, even if you are an engineer. Ask for help & advice from people in related domains, where you need to know the details.

</session>

23/06/2023, 10:29 pm - Abhijeet D Ait: < homework for when we meet to re-assess>

- 1. List your "core" stories
- 2. Assess your scale at 1-year mark

3. Evaluate whether you will build the tech yourself, OR delegate to a team, OR outsource to a 3rd party

</homework>

23/06/2023, 10:31 pm - Abhijeet D Ait: <Media omitted>

23/06/2023, 10:32 pm - Abhijeet D Ait: IMG-20230623-WA0020.jpg (file attached)

23/06/2023, 10:32 pm - Abhijeet D Ait: Eg of a tech stack (this is mine):

23/06/2023, 10:33 pm - Abhijeet D Ait: <Media omitted>

23/06/2023, 10:35 pm - Abhijeet D Ait: Review the tech deliverables often ("Fail Fast")

23/06/2023, 10:35 pm - Abhijeet D Ait: IMG-20230623-WA0021.jpg (file attached)

23/06/2023, 10:35 pm - Abhijeet D Ait: else things like this will happen:

23/06/2023, 10:35 pm - Abhijeet D Ait: IMG-20230623-WA0023.jpg (file attached)

23/06/2023, 10:36 pm - Abhijeet D Ait: and yes, this does happen in real-life, when we don't review where we are gng often:

23/06/2023, 10:36 pm - Abhijeet D Ait: <Media omitted>

23/06/2023, $10:36\ pm$ - Abhijeet D Ait: all the best - if u need to talk specifics abt your product, you know where to find me

23/06/2023, 10:39 pm - ~Surendra Singh: Thank you sir for the session and recap.

23/06/2023, 10:40 pm - Abhijeet D Ait: 👈

23/06/2023, 11:02 pm - Shraddha: 👈

23/06/2023, 11:03 pm - Shraddha: Thnx Abhijeet for such an insightful session

23/06/2023, 11:08 pm - Abhijeet D Ait: 🌢 🛭 🌢 🖸

30/06/2023, 7:29 pm - Shraddha: Hello all

Today we do not have any session planned

We may plan next week by then so.e work also would have moved ahead

07/08/2023, 12:13~pm - Pallavi Tyagi Alumni: Good morning @919881204415 ma'am. Wondering if the pre-incubation program is still on?

07/08/2023, 1:14 pm - Shraddha: First of all v sorry for no update

But metoo still struggling with update so was confused

In our team we have only FEs

Their exam is on

They will be free post 15th aug

Once they r back we can plan the rest 3 sessions

Only concern that I have is whether they have pursued things ahead

Bcoz of exams none of them are reachable

07/08/2023, 1:47 pm - Pallavi Tuagi Alumni: No worries ma'am. We can check with them after their exams. It will give us an indication of how seriously they are pursuing their ideas.

07/08/2023, 3:34 pm - Shraddha: Thnx a lot for cooperation

15/08/2023, 9:39 am - Abhijeet D Ait: <Media omitted>

15/08/2023, 9:39 am - Abhijeet D Ait: स्वतन्त्रता दिवस की ढेर सारी शुभकामनाएँ 🙌 🗈

15/08/2023, 9:55 am - Shraddha: Happy Independence day to all

15/08/2023, 11:12 am - Vandana Balkrishna: Happy Independence Day!

10/11/2023, 10:15 pm - Shraddha: Hello dear all

A very happy, health and joyous Diwali to u and your loved ones 🕏

10/11/2023, 10:18 pm - Shraddha: Also wish to update that inspire of pursuing rigorously, unfortunately the student teams are not ready to commit.

I am not sure whether we can continue this program for now..

I sincerely appreciate the time given and regret that could not take it ahead

I hope u understand

11/11/2023, 8:05 am - Vandana Balkrishna: Happy Diwali Ma'am! Thanks for updating us.

11/11/2023, 9:03 am - Shraddha: 🛍

12/11/2023, 9:08 am - Pawan Yadav: <Media omitted>